



Usource and CBIA Service Corp. Offer Energy Solutions

May 1, 2001

Hampton, NH (May 1, 2001) – Usource L.L.C., an affiliate of Unitil Corporation (AMEX: UTL), today announced an agreement with CBIA Service Corp., an affiliate of the Connecticut Business and Industry Association (CBIA), to provide energy e-commerce services in support of CBIASC's Energy Connections Program for commercial, industrial and government buyers throughout the State of Connecticut. This agreement solidifies the CBIASC's existing energy procurement services and offers Connecticut's major energy consumers expanded access to a sophisticated energy solutions marketplace.

"We are pleased to provide our state-of-the-art energy services to CBIASC. The CBIA is one of the most advanced business associations in the country," said Unitil Chairman and Chief Executive Officer Bob Schoenberger. "Energy buying and energy management are taking center stage in today's high energy cost environment, and the technology we are providing to the CBIASC is the enabler for tomorrow's energy solutions."

The Connecticut Business and Industry Association (CBIA) is the largest statewide business organization in the country, with 10,000 member companies. CBIA is the voice of business and industry in Connecticut, having represented Connecticut businesses for more than 175 years. CBIA provides business advocacy services at the state level, operates several key business forums and sponsors numerous programs and events to bring business, government, education and private enterprise together and to help its member companies. The CBIA also offers energy procurement, health insurance, affordable full-service retirement plans and workplace safety services as well as onsite consulting services to its members.

Usource L.L.C., headquartered in Hampton, NH, began providing web-based energy solutions in late 1999, and now offers Energy Buying, Advisory Services, an Energy Marketplace and an Education Center at www.usourceonline.com. Usource provides tools for the sophisticated energy buyer, but also offers one-stop shopping for smaller to medium sized energy users who lack resources or expertise in managing energy in an increasingly competitive environment. Usource Energy Buying is a neutral, independent service that enables customers to post their energy requirements on the nation's most active retail energy exchange, operated by Enermetrix.com, where more than 50 suppliers competitively bid to meet those requirements. Usource currently serves northeastern United States and has more than 375 accounts under management, including leading industrial corporations, large business and industrial associations, major municipal and government buyers as well as key commercial and industrial buying groups.

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