



## Usource Acquires DQE's OnDemand and ValuSource Customers in Pennsylvania

January 3, 2002

*Hampton, NH (January 3, 2002) – Unitil Corporation (AMEX:UTL), announced today that its subsidiary Usource L.L.C. has begun to provide energy brokerage services to the nearly 200 OnDemand and ValuSource customers of DQE Enterprises in Pennsylvania under an agreement with DQE. Under that agreement, DQE has transferred its OnDemand customers to Usource and will cease to provide its own retail energy brokerage services, focussing instead on its core business. Usource provides Internet-based energy brokerage services to customers throughout the Northeast and has been active in Pennsylvania retail markets for almost two years.*

*"Usource is committed to the highest level of customer service and to providing all of our customers with the best energy contracts available in the market," said Todd Black, Usource Vice President. "The markets for retail gas transactions in Pennsylvania are good, and we are confident that electric markets will be improving as well – Usource provides customers with access to multiple suppliers who compete for their business."*

*Usource L.L.C. is a subsidiary of Hampton, NH, based Unitil Corporation (AMEX:UTL). Customers using Usource benefit from highly competitive energy market offerings obtained through a sophisticated yet quick and simple-to-use electronic auction system. Usource began providing web-based energy solutions in 1999 at [www.usourceonline.com](http://www.usourceonline.com). Usource Energy Buying is a neutral, independent service that enables customers to post their energy requirements on the nation's most active retail energy exchange. Usource currently serves northeastern United States and has more than 500 customer accounts under management, including leading industrial corporations, large business and industrial associations, major municipal and government buyers as well as key commercial and industrial buying groups.*

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