# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM U-9C-3**

QUARTERLY REPORT PURSUANT TO RULE 58 For the Quarter Ended September 30, 2003

#### **UNITIL CORPORATION**

(Name of Registered Holding Company)

6 Liberty Lane West, Hampton, New Hampshire 03842-1720 (Address of principal executive offices)

#### **ITEM 1 - ORGANIZATION CHART**

Name of reporting company	Energy or gas-related company	Date of organization	State of organization	Percentage of voting securities held	Nature of business
Indentation indicates subsidiary relationship					
Unitil Corporation					
Unitil Resources, Inc.	Energy	5/26/93	NH	100%	Energy Brokering & Consulting Services

#### Description of Various Energy Brokering & Consulting Services Undertaken by Unitil Resources Inc:

Staff providing services under the activities listed below (unless otherwise indicated) are located at Unitil Service Corp. (Unitil Service), 6 Liberty Lane West, Hampton, NH 03842-1720, where most client work is performed. From time to time staff visit other locations, predominately in New England, representing client interests.

### **Energy Brokering and Consulting Services:**

Unitil Resources, Inc. is Unitil Corporation's wholly–owned non–utility subsidiary and has been authorized by the Securities and Exchange Commission, pursuant to the rules and regulations of the Public Utility Holding Company Act of 1935 (1935 Act), to engage in business transactions as a competitive marketer of electricity, gas and other energy commodities in wholesale and retail markets, and to provide energy brokering, consulting and management related services within the United States.

In April 2000, Unitil formed Usource, Inc. and Usource L.L.C., collectively "Usource", to operate its brokering and related energy products and services businesses. Usource, Inc. is a wholly-owned subsidiary of Unitil Resources, Inc. and is the sole member of Usource L.L.C.

Usource acts as a broker, not an energy supplier. Usource also provides data and information services to commercial and industrial customers desiring to control their energy procurement process and manage their energy usage.

The Federal Communications Commission has determined that Usource, Inc. and Usource L.L.C. are exempt telecommunications companies, as that term is defined in PUHCA Section 34(a)(1), as amended. The financial information for Usource, Inc. and Usource L.L.C. is included in the consolidated financial statements of Unitil Resources, Inc. that follow.

#### ITEM 2 - ISSUANCES AND RENEWALS OF SECURITIES AND CAPITAL CONTRIBUTIONS

Associate company advancing funds	, , , , , , , , , , , , , , , , , , , ,		Net Change in contributions	
Unitil Corporation	Unitil Resources, Inc.	Capital contribution	None	

#### **ITEM 3 - ASSOCIATE TRANSACTIONS**

Part I - Transactions Performed by Reporting Companies on Behalf of Associate Companies

None.

Part II - Transactions Performed by Associate Companies on Behalf of Reporting Companies

Associate company rendering services	Reporting company receiving services	Types of services rendered	Direct costs charged	Indirect costs charged	Cost of capital	Total amount billed
 Unitil Service Corp.	Unitil Resources, Inc.	Admin. and General	\$165,751	\$107,322	\$0	\$273,073

Staff involved in providing services to Unitil Resources, Inc. (Unitil Resources) are located at Unitil Service Corp. (Unitil Service). Services are provided to Unitil Resources pursuant to a service agreement between Unitil Service and Unitil Resources dated July 1, 1993. Services provided by Unitil Service during the third quarter of 2003 included finance, accounting, marketing, energy management and administrative services.

### **ITEM 4 - SUMMARY OF AGGREGATE INVESTMENT**

(Dollars in Thousands)

Investments in Energy-related Companies:

<ul><li>(1) Total consolidated capitalization as of September 30, 2003</li><li>(2) Total capitalization multiplied by 15%</li></ul>	\$ 177,768 26,665		
(3) Greater of \$50 million or line 2		\$ 50,000	
Total current aggregate investment:			
Energy-related business: (4) Unitil Resources, Inc.	(19)		
(5) Total current aggregate investment		(19)	

Difference between the greater of \$50 million or 15% of capitalization and

\$ 50,019

Investments in Gas-related Companies

\$0

Note: Amounts in brackets indicate deficits.

### **ITEM 5 – OTHER INVESTMENTS**

Major line of energy– related business	Other investment in last U-9C-3 report	Other investment in this U-9C-3 report	Reason for difference in other investment	
Energy Brokering and Consulting	\$ 0	\$0	n/a	

### ITEM 6 - FINANCIAL STATEMENTS AND EXHIBITS

# A. Financial Statements – Page 1 of 2

# Unitil Resources, Inc.

(A Wholly-owned Subsidiary of Unitil Corporation)

# BALANCE SHEET (UNAUDITED)

ASSETS:	Septembe	r 30, 2003
Current Assets: Cash Accounts Receivable Prepayments	\$	330,669 274,453 393
Total Current Assets		605,515
Other Assets: Intangible Assets, net Other		424,905 634,447
Total Other Assets		1,059,352
Total Assets	\$ 1	L,664,867
LIABILITIES AND STOCKHOLDERS EQUITY:		
Current Liabilities: Notes Payable Accounts Payable Other Current Liabilities	<b>\$</b> 1	1,458,142 205,713 20,189
Total Current Liabilities	1	L,684,044
Stockholder's Equity: Common Stock, \$1.00 par value Authorized - 10,000 shares Outstanding - 100 shares Premium on Common Stock Miscellaneous Paid in Capital Retained Earnings		100 9,900 4,640,000 4,669,177)
Total Stockholder's Equity		(19,177)

#### A. Financial Statements — Page 2 of 2

# Unitil Resources, Inc.

(A Wholly-owned Subsidiary of Unitil Corporation)

# STATEMENT OF EARNINGS (UNAUDITED)

	Three Months Ended September 30, 2003	Nine Months Ended September 30, 2003
Revenues: Service Revenues Other Revenues	233,958 20,000	725,478 98,458
Total Revenues	\$ 253,958	\$ 823,936
Operating Expenses: Depreciation and Amortization Administrative and General Provision for Income Taxes	167,392 315,520 (100,213)	502,177 1,279,955 (392,050)
Total Operating Expenses	382,699	1,390,082
Operating Loss	(128,741)	(566,146)
Nonoperating Income (Loss)	(5,893)	(17,561)
Net Loss	\$ (134,634)	\$ (583,707)

### B. Exhibits — None.

#### **SIGNATURE**

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this Certificate to be signed on its behalf by the undersigned thereunto duly authorized.

**Unitil Corporation** 

BY: /S/ Mark H. Collin

Mark H. Collin Chief Financial Officer Dated: November 24, 2003