## Form U-13-60 Mutual and Subsidiary Service Companies Revised February 7, 1980

ANNUAL REPORT

FOR THE PERIOD

Beginning January 1, 1999 and Ending December 31, 1999

TO THE

US SECURITIES AND EXCHANGE COMMISSION

UNITIL SERVICE CORP.

A Subsidiary Service Company

Date of Incorporation October 9, 1984

State of Incorporation New Hampshire

Location of Principal Executive Offices of Reporting Company: 6 Liberty Lane West Hampton, New Hampshire 03842-1720

Name, Title and address of officer to whom correspondence concerning this report should be addressed: Anthony J. Baratta., Sr. Vice President and Chief Financial Officer 6 Liberty Lane West Hampton, New Hampshire 03842-1720

Name of Principal Holding Company Whose Subsidaries are served by Reporting Company:

UNITIL Corporation

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

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# SCHEDULE I - COMPARATIVE BALANCE SHEET

Give balance sheet of the Company as of December 31 of the current and prior year.

ACCOUNT	ASSETS AND OTHER DEBITS	AS OF DEC	_
	SERVICE COMPANY PROPERTY		
101	Service company property (Schedule II)	5,923,878	5,371,304
107	Construction work in progress (Schedule II)	0	, , , O
	Total Property	5,923,878	5,371,304
		-,,	-,
108	Less accumulated provision for depreciation		
	and amortization of service company		
	property (Schedule III)	3.518.140	2,670,176
	Net Service Company Property		2,701,128
	not go. viso company vi opovey	_,,	_,,
	INVESTMENTS		
123	Investments in associate companies (Schedule	IV) 0	Θ
124	Other investments (Schedule		0
:	Total investments	0	0
	TOTAL THEOSEMONES	· ·	Ü
	CURRENT AND ACCRUED ASSETS		
131	Cash	562,111	537,413
134	Special deposits	0	0
135	Working funds	6,000	6,000
136	Temporary cash investments (Schedule IV)	0,000	0,000
141	Notes receivable	0	0
143	Accounts receivable	45,042	-
144	Accumulated provision for uncollectable	40,042	221,020
144	accounts	0	Θ
146	Accounts receivable from associate	U	O
140	companies (Schedule V)	1,991,847	1,656,544
152	Fuel stock expense undistributed (Schedule \		1,030,344
154	Materials and supplies	0	0
163	Stores expense undistributed (Schedule VII)		0
165	Prepayments		66,259
174	Miscellaneous current and accrued	15,910	00,259
1/4	assets (Schedule VIII)	0	0
	Total Current and Accrued Assets		2,488,041
	TOTAL CUITEIL AND ACCIDED ASSETS	2,000,970	2,400,041
	DEFERRED DEBITS		
181	Unamortized debt expense	0	Θ
184	Clearing accounts	70,976	
186	Miscellaneous deferred debits (Schedule IX)		1,636,028
188	Research, development, or demonstration	1,005,254	1,030,020
100	expenditures (Schedule X)	0	0
190	Accumulated deferred income tax	0	0 0
T90	Total Deferred Debits	-	•
	IOCAT DELETIEN DENTIS	1,070,230	1,642,816
	TOTAL ASSETS AND OTHER DEBITS	6 762 044	6,831,985
	INIUE VOSEIS WAN MINER REDITS	0,102,944	0,031,805

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SCHEDULE I - COMPARATIVE BALANCE SHEET

	DDODDITTADY CADITAL	CURRENT	PRIOR
201 211 215 216	PROPRIETARY CAPITAL Common stock issued (Schedule XI) Miscellaneous paid-in-capital (Schedule XI) Appropriated retained earnings (Schedule XI) Unappropriated retained earnings (Schedule XI)	) 1,688	1,000 0 0 1,688
	Total Proprietary Capital	2,688	2,688
223	LONG-TERM DEBT Advances from associate companies (Schedule X	II) 0	Θ
224	Other long-term debt (Schedule XII)	0	0
225	Unamortized premium on long- term debt	0	0
226	Unamortized discount on long-term debt-debit	0	0
	Total Long-Term Debt	Θ	0
227	Obligations under capital leases - non-current	1,696,254	1,942,147
	CURRENT AND ACCRUED LIABILITIES		
231	Notes payable	0	0
232	Accounts payable	488,558	636,931
233	Notes payable to associate		
	companies (Schedule XIII)	1,915,347	2,424,099
234	Accounts payable to associate	(-,)	
	companies (Schedule XIII)	(81,926)	
236	Taxes accrued	65,288	
237	Interest accrued	73,524	
238 241	Dividends declared Tax collections payable	0 0	0 0
241	Miscellaneous current and accrued	U	в
242	liabilities (Schedule XIII)	2,505,121	1 530 132
243	Obligations under capital leases - current		754,544
240	Total Current and Accrued Liabilities	5,689,327	
	10001 001 0110 0110 1100 000 1100 1100	0,000,02.	0,000,020
	DEFERRED CREDITS		
253	Other deferred credits	0	0
255	Accumulated deferred investment tax credits	0	0
	Total Deferred Credits	Θ	0
282	ACCUMULATED DEFERRED INCOME TAXES	(625,325)	(798,173)
	TOTAL LIABILITIES AND PROPRIETARY CAPITAL	6,762,944	6,831,985

# SCHEDULE II - SERVICE COMPANY PROPERTY

DESCRIPTION SERVICE COMPANY PROPERTY Account	BALANCE AT BEGINNING OF YEAR		TIREMENTS OR SALES	OTHER CHANGES 1/	BALANCE AT CLOSE OF YEAR
301 ORGANIZATION					
303 MISCELLANEOUS INTANGIBLE PLANT	-				
304 LAND AND LAND RIGHTS	3				
305 STRUCTURES AND IMPROVEMENTS					
306 LEASEHOLD IMPROVEMENTS					
307 EQUIPMENT 2/ 4	, 273, 573	495,424	0	0	4,768,997
309 AUTOMOBile OTHER	., 082, 555	39,735	Θ	0	1,122,290
VEHICLES AND RELATED GARAGE EQUIPMENT	15,176	17,415	0	0	32,591
310 AIRCRAFT AND AIRPORT EQUIPMENT	-				

311 OTHER SERVICE COMPANY PROPERTY 3/

SUB-TOTAL 5,371,304 552,574 0 5,923,878

107 CONSTRUCTION WORK IN

**PROGRESS** 

**TOTAL** 5,371,304 552,574 0 0 5,923,878

1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

NONE

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## SCHEDULE II - CONTINUED

SUBACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE SERVICE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF EQUIPMENT ADDITIONS

DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

BALANCE AT SUBACCOUNT DESCRIPTION **ADDITIONS** CLOSE OF YFAR Computer Equipment 485,234 4,017,919 PBX Phone System 10,190 751,078

**TOTAL** 495,424 4,768,997

3/ DESCRIBE OTHER SERVICE COMPANY PROPERTY:

NONE

4/ DESCRIBE CONSTRUCTION WORK IN PROGRESS:

NONE

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# SCHEDULE III

#### ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF SERVICE COMPANY PROPERTY

	BALANCE AT	ADDITIONS		OTHER	BALANCE
	BEGINNING	CHARGED		CHANGES	AT CLOSE
DESCRIPTION	OF YEAR	TO ACCOUNT	RETIRE-	ADD	OF YEAR
		403	MENTS	(DEDUCT)1/	

Account

306

301 ORGANIZATION

303 **MISCELLANEOUS** 

INTANGIBLE PLANT

LAND AND LAND 304 RIGHTS

STRUCTURES AND 305 **IMPROVEMENTS** 

LEASEHOLD **IMPROVEMENTS** 

307 **EQUIPMENT** 2,373,558 685,174 0 3,058,732

308 OFFICE FURNITURE

AND EQUIPMENT 296,633 157,469 0 454,102

309 AUTOMOBILES, **OTHER** 

VEHICLES AND RELATED GARAGE					
EQUIPMENT	(15)	5,321	0	0	5,306

310 AIRCRAFT AND AIRPORT EQUIPMENT

311 OTHER SERVICE COMPANY PROPERTY

TOTAL 2,670,176 847,964 0 0 3,518,140

1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60

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SCHEDULE IV - INVESTMENTS

INSTRUCTIONS: Complete the following schedule concerning investments.

Under Account 124 "Other Investments" state each investment separately, with description, including, the name of issuing

company, number of shares or principal amount

Under Account 136, "Temporary Cash Investments", list each

investment separately.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 123 - INVESTMENT IN ASSOCIATED COMPANIES	0	0
ACCOUNT 124 - OTHER INVESTMENTS	0	0
ACCOUNT 136 - TEMPORARY CASH INVESTMENTS	0	0
TOTAL	0	0

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UNITIL Realty Corp.

**UNITIL** Corporation

UNITIL Resources, Inc.

SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS: Complete the following schedule listing accounts receivable

from each associate company. Where the service company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each

12,712

5,049

6,832

7,252

118,366

companies, a separate listing of tota associate company by subaccount shoul	l payments for (	
DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 146 - ACCOUNTS RECEIVABLE FROM ASSOCIATE Companies		
Concord Electric Company	270,789	295,912
Exeter & Hampton Electric Company	277,879	314,217
Fitchburg Gas and Electric Light Company	733,193	808,568
UNITIL Power Corp.	350,090	447,532

**TOTAL** 1,656,544 1,991,847

# ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:

Concord Electric Company	72,061
Exeter & Hampton Electric Company	74,682
Fitchburg Gas and Electric Light Company	544,174
UNITIL Power Corp.	280,833
UNITIL Realty Corp.	1,931
UNITIL Resources, Inc.	22,590
UNITIL Corp.	0

For detail of convenience payments by type and company, paid by Unitil Service Corp. see page 10A.

TOTAL PAYMENTS 996,271

1,931 0

22,590 996,271

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CONVENIENCE PAYMENTS BY TYPE AND COMPANY

Legal	CECo 38,986	E&H 42,019	FG&E 501,707	UPC 7 262,522
Audit	33,075	32,663	42,467	7 18,311
	72,061	74,682	544,174	1 280,833
CONVENIENCE PAYMENTS BY TYPE AND COMPANY	(Cont.) URC	UC	URI	Total
Legal	1,777	0	22,436	869,447
Audit	154	0	154	126,824

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## SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

**INSTRUCTIONS:** Report the amount of labor and expenses incurred with respect to fuel stock expense during the year and indicate amount attributable to each associate company. Under the section headed "Summary" listed below give an overall report of the fuel functions performed by the service company.

	DESCRIPTION	LAB0R	EXPENSE	TOTAL
ACCOUNT 152 - FUEI	STOCK EXPENSE UNDISTRIBUTED	Θ	0	0
SUMMARY:	TOTAL	0	0	0

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60  $\,$ 

For the Year Ended December 31, 1999

# SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect

to stores expense during the year and indicate amount

attributable to each associate company.

DESCRIPTION	LAB0R	EXPENSE	TOTAL
ACCOUNT 163 - STORES EXPENSE UNDISTRIBUTED	0	0	0
TOTAL	0	0	0

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#### SCHEDULE VIII

# MISCELLANEOUS CURRENT AND ACCRUED ASSETS

INSTRUCTIONS: Provide detail of items in this account. Items less
 than \$10,000 may be grouped, showing the number of
 items in each group.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 174 - MISCELLANEOUS CURRENT AND ACCRUED ASSETS	0	0
TOTAL	0	0

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# SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 186 - MISCELLANEOUS DEFERRED DEBITS		
Under/(over) collected administrative expenses	7,637	14,672
Postage	69,343	55,584
PC purchases	3,537	Θ
Software Costs	1,555,511	1,534,998
TOTAL	1,636,028	1,605,254

#### SCHEDULE X

RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research,

development, or demonstration project which incurred costs by the service corporation during the year.

BALANCE AT
DESCRIPTION CLOSE
OF YEAR

ACCOUNT 188 - RESEARCH, DEVELOPMENT OR
DEMONSTRATION EXPENDITURES 0

TOTAL 0

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

SCHEDULE XI - PROPRIETARY CAPITAL

ACCOUNT NUME	BER CLASS OF STOCK	SHA	ER OF RES ORIZED	PAR OR STATED VALUE PER SHARE	OUTSTAN CLOSE OF NO. OF SHARES	-
201	COMMON STOCK	ISSUED	300	10.00	100	1,000

INSTRUCTIONS: Classify amounts in each account with brief explanation, disclosing the general nature of transactions which gave rise to the reported amounts.

DESCRIPTION AMOUNT

ACCOUNT 211 - MISCELLANEOUS PAID-IN CAPITAL 0

ACCOUNT 215 - APPROPRIATED RETAINED EARNINGS 0

T0TAL

INSTRUCTIONS: Give particulars concerning net income or (loss) during the year, distinguishing between compensation for the use of capital owned or net loss remaining from servicing nonassociates per the General Instructions of the Uniform System of Accounts. For dividends paid during the year in cash or otherwise, provide rate percentage, amount of dividend, date declared and date paid.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	NET INCOME OR (LOSS)	DIVIDENDS PAID	BALANCE AT CLOSE OF YEAR
ACCOUNT 216 - UNAPPROPRIATED RETAINED	)			
EARNINGS	1,688	Θ	0	1,688
TOTAL	1,688	0	0	1,688

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

SCHEDULE XII - LONG-TERM DEBT

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account. Names of associate companies from which advances were received shall be shown under the class and series of obligation column. For Account 224 - Other long-term debt provide the name of creditor company or organization, terms of the obligation,

TERMS OF OBLIG CLASS DATE NAME OF & SERIES OF INT. CREDITOR OF OBLIGATION MAT. RATE	AMT. AUTH.	ADD.	1/ DED.	BALANCE AT CLOSE OF YEAR
ACCOUNT 223 - ADVANCES FROM ASSOCIATE COMPANIES	0	0	0	Θ
ACCOUNT 224 - OTHER LONG-TERM DEBT:	0	Θ	0	0
TOTAL 1/ GIVE AN EXPLANATION OF DEDUCTIONS:	0	0	0	0

# SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 233 - NOTES PAYABLE TO ASSOCIATE COMPANIES Money Pool	2,424,099	1,915,347
TOTAL	2,424,099	1,915,347
ACCOUNT 234 - ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES		
Concord Electric Company	(83,469)	(51,509)
Exeter & Hampton Electric Company	(65,370)	(46,471)
Fitchburg Gas and Electric Company	(373,904)	(149,073)
UNITIL Corporation (1)	1,081,034	192,214
UNITIL Power Corporation	(129,106)	(22,976)
UNITIL Realty Corporation	(1,425)	(244)
UNITIL Resources, Inc.	(1,955)	(3,867)
(1) Balance consists of KESOP for UNITIL Service Employees only, not subsidaries. TOTAL	425,804	(81,926)
ACCOUNT 242 - MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES Accrued FASB 87 Accrued Supplemental Executive Retirement Plan Accrued Legal Fees Accrued Annual Report Accrued FASB 106 Accrued FASB 106 - APB0 Accrued FASB 106 - Gain/Loss	517,943 439,846 973 53,100 87,805 2,421 (1,649)	962,399 558,886 187 49,836 110,308 7,331 (1,649)

Accrued Interest on Escrow	0	0
Accrued Auditing	2,700	456
Accrued Compensation	407,000	817,367
Accrued Miscellaneous Costs	28,993	0
TOTAL	1,539,132	2,505,121

SCHEDULE XIV NOTES TO FINANCIAL STATEMENT

INSTRUCTIONS: The space below is provided for important notes regarding the financial statements or any account thereof. Furnish particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

#### Selected Notes to the Financial Statements:

UNITIL Service Corp. (USC), a wholly-owned subsidiary of UNITIL Corporation, a public utility holding company, provides centralized support services to the parent company and its subsidiaries. USC is subject to the jurisdiction of the Securities and Exchange Commission (SEC) under the Public Utility Holding Company Act of 1935. Accordingly, USC maintains its books of account as prescribed by the "Uniform System of Accounts for Mutual Service Companies and Subsidiary Service Companies" as Amended February 2, 1979 to be effective January 1, 1980. USC prepares its financial statements in conformity with generally accepted accounting principles.

Please refer to the 1999 UNITIL Corporation Form  $10\,\text{-K}$  for additional disclosures.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

## SCHEDULE XV

4 0 0 0 I INIT

## STATEMENT OF INCOME

ACCOUNT	DESCRIPTION	CURRENT	PRIOR
		YEAR	YEAR
	INCOME		
457	Services rendered to associate companies	17,587,988	17,003,091
458	Services rendered to nonassociate		
	companies	30,000	30,000
419	Interest Income	0	0
421	Miscellaneous income or loss	0	(18,685)
	Total Income	17,617,988	17,014,406
	EXPENSE		
920	Salaries and wages	8,749,800	8,023,133
921	Office supplies and expenses	904,781	968,711
922	Administrative expense transferred -		
	credit	(7,035	) 52,185
923	Outside services employed	733,642	1,495,119
924	Property insurance	2,182	
925	Injuries and damages	32,901	28,135
926	Employee pensions and benefits	1,812,887	1,656,941
928	Regulatory commission expense	400	0
930.1	General advertising expense	84,134	449,561
930.2	Miscellaneous general expense	621,918	366,986
931	Rents	1,511,230	1,666,467
932	Maintenance of structures and		
	equipment	549,938	488,204
403	Depreciation and amortization expense	1,195,903	903,178
408	Taxes other than income taxes	721,062	551,633
409	Income taxes	88,622	95,666
410	Provision for deferred income taxes	172,847	

411	Provision for deferred income taxes -		
	credit	Θ	0
411.5	Investment tax credit	0	0
426.1	Donations	96,601	24,822
426.5	Other deductions	0	0
427	Interest on long-term debt	0	0
430	Interest on debt to associate		
	companies	15,550	57,442
431	Other interest expense	330,625	260,626
	Total Expense	17,617,988	17,014,406
	Net Income or (Loss)	0	0

ANALYSIS OF BILLING ASSOCIATE COMPANIES ACCOUNT 457

NAME OF ASSOCIATE COMPANY	DIRECT COSTS CHARGED 457-1	INDIRECT COSTS CHARGED 457-2	COMPENSATION FOR USE OF CAPITAL 457-3	TOTAL AMOUNT BILLED
Concord Electric Company	1,359,702	1,236,506	0	2,596,208
Exeter & Hampton Electric Company	1,418,771	1,309,205	0	2,727,976
Fitchburg Gas and Electric Light Company	3,981,339	3,730,884	0	7,712,223
UNITIL Power Corp.	2,046,654	1,883,268	0	3,929,922
UNITIL Realty Corp.	11,488	11,594	0	23,082
UNITIL Resources, Inc.	295,196	235,511	0	530,707
UNITIL Corp.	33,780	34,090	0	67,870
TOTAL	9,146,930	8,441,058	0	17,587,988

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ANALYSIS OF BILLING NONASSOCIATE COMPANIES ACCOUNT 458

NAME OF NONASSOC COMPANY	DIRECT COSTS CHARGED 457-1	INDIRECT COSTS CHARGED 457-2	COMPENSATION FOR USE OF CAPITAL 457-3	TOTAL COST	EXCESS OR DEFICIENCY 458-4	TOTAL AMOUNT BILLED
UNITIL R Trust	Retiree 0	30,000		30,000	Θ	30,000
Total	0	30,000	0	30,000	0	30,000

 $\label{localization} \textbf{INSTRUCTION:} \quad \textbf{Provide a brief description of the services rendered to each} \\ \quad \textbf{nonassociate company.} \\$ 

UNITIL Retiree Trust - Professional services provided.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

ASSOCIATE AND NONASSOCIATE COMPANIES			
		TE COMPANY CH	ARGES
DESCRIPTION OF ITEMS	DIRECT	INDIRECT	TOTAL
OOO CALADIEC AND MACEC	COST	COST	T0TAL
920 SALARIES AND WAGES	7,848,890	870,910	8,719,800
921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT	168,840	735,941 (7,035)	904,781 (7,035)
923 OUTSIDE SERVICES EMPLOYED	104,483	629,159	733,642
924 PROPERTY INSURANCE	104,403	2,182	2,182
925 INJURIES AND DAMAGES		32,901	32,901
926 EMPLOYEE PENSIONS AND BENEFITS		1,812,887	1,812,887
928 REGULATORY COMMISSION EXPENSE		400	400
930.1 GENERAL ADVERTISING EXPENSE		84,134	84,134
930.2 MISC. GENERAL EXPENSE		621,918	621,918
931 RENTS	0	1,511,230	1,511,230
932 MAINT. OF STRUCT. & EQUIP.	1,024,717	(474,779)	549,938
403 DEPR. AND AMORT. EXPENSE	_, = .,	1,195,903	1,195,903
408 TAXES OTHER THAN INCOME		721,062	721,062
409 INCOME TAXES		88,622	88,622
410 PROV FOR DEF INC TAXES		172,847	172,847
411 PROV FOR DEF INC TAX CREDIT		,	. 0
411.5 INVESTMENT TAX CREDIT			0
419 INTEREST INCOME		0	0
426.1 DONATIONS		96,601	96,601
426.5 OTHER DEDUCTIONS		0	. 0
427 INTEREST ON LONG-TERM DEBT			0
431 OTHER INTEREST EXPENSE		330,625	330,625
INSTRUCTION: Total cost of service will			
for associate and nonassociat			
the total amount billed under		te	
analysis of billing schedules.			
SUBTOTAL EXPENSES	9,146,930	8,425,508	17,572,438
COMPENSATION FOR USE OF EQUITY CAPITAL			0
430 INTEREST ON DEBT TO ASSOCIATE CO.'S		15,550	15,550
TOTAL EXPENSES	9,146,930	8,441,058	17,587,988
421 MISCELLANEOUS INCOME	0	0	0
TOTAL COST OF SERVICE	9,146,930	8,441,058	17,587,988
SCHEDULE XVI CONT.			
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES	NONASSOCI.	ATE COMPANY C	HARGES
ANALYSIS OF CHARGES FOR SERVICE	DIREC	T INDIRECT	HARGES
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES DESCRIPTION OF ITEMS			TOTAL
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES	DIREC	T INDIRECT	
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES	DIREC	T INDIRECT COST	TOTAL 30,000 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED	DIREC	T INDIRECT COST	TOTAL 30,000 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP.	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412.5 OTHER DEDUCTIONS 426.5 OTHER DEDUCTIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE	DIREC	T INDIRECT COST	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412.1 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under	DIREC COST equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules.	equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 419 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules. SUBTOTAL EXPENSES	DIREC COST equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules. SUBTOTAL EXPENSES COMPENSATION FOR USE OF EQUITY CAPITAL	equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412.1 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules. SUBTOTAL EXPENSES  COMPENSATION FOR USE OF EQUITY CAPITAL 430 INTEREST ON DEBT TO ASSOCIATE CO.'S	equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412.5 OTHER DEDUCTIONS 426.5 OTHER DEDUCTIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules. SUBTOTAL EXPENSES  COMPENSATION FOR USE OF EQUITY CAPITAL 430 INTEREST ON DEBT TO ASSOCIATE CO.'S TOTAL EXPENSES	equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES  DESCRIPTION OF ITEMS  920 SALARIES AND WAGES 921 OFFICE SUPPLES AND EXPENSES 922 ADMIN EXPENSE TRANS-CREDIT 923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS 928 REGULATORY COMMISSION EXPENSE 930.1 GENERAL ADVERTISING EXPENSE 930.2 MISC. GENERAL EXPENSE 931 RENTS 932 MAINT. OF STRUCT. & EQUIP. 403 DEPR. AND AMORT. EXPENSE 408 TAXES OTHER THAN INCOME 409 INCOME TAXES 410 PROV FOR DEF INC TAXES 411 PROV FOR DEF INC TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 411.5 INVESTMENT TAX CREDIT 412.1 INTEREST INCOME 426.1 DONATIONS 426.5 OTHER DEDUCTIONS 427 INTEREST ON LONG-TERM DEBT 431 OTHER INTEREST EXPENSE  INSTRUCTION: Total cost of service will for associate and nonassociat the total amount billed under analysis of billing schedules. SUBTOTAL EXPENSES  COMPENSATION FOR USE OF EQUITY CAPITAL 430 INTEREST ON DEBT TO ASSOCIATE CO.'S	equal e companies their separa	T INDIRECT COST 30,000	TOTAL 30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

TOTAL COST OF SERVICE 30,000 30,000

SCHEDULE XVI CONT. ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES

TOTAL CHARGES FOR SERVICE

	TOTAL CHARGES F	OK SERVICE		
DESCRI	PTION OF ITEMS	DIRECT	INDIRECT	
		COST	COST	TOTAL
920	SALARIES AND WAGES	7,848,890	900,910	8,749,800
921	OFFICE SUPPLES AND EXPENSES	168,840	735,941	904,781
922	ADMIN EXPENSE TRANS-CREDIT	0	(7,035)	(7,035)
923	OUTSIDE SERVICES EMPLOYED	104,483	629,159	733,642
924	PROPERTY INSURANCE	0	2,182	2,182
925	INJURIES AND DAMAGES	0	32,901	32,901
926	EMPLOYEE PENSIONS AND BENEFITS	0	1,812,887	1,812,887
928	REGULATORY COMMISSION EXPENSE	0	400	400
930.1	GENERAL ADVERTISING EXPENSE	0	84,134	84,134
930.2	MISC. GENERAL EXPENSE	0	621,918	621,918
931	RENTS	0	1,511,230	1,511,230
932	MAINT. OF STRUCT. & EQUIP.	1,024,717	(474,779)	549,938
403	DEPR. AND AMORT. EXPENSE	0	1,195,903	1,195,903
408	TAXES OTHER THAN INCOME	0	721,062	721,062
409	INCOME TAXES	0	88,622	88,622
410	PROV FOR DEF INC TAXES	0	172,847	172,847
411	PROV FOR DEF INC TAX CREDIT	0	0	0
411.5	INVESTMENT TAX CREDIT	0	0	0
419	INTEREST INCOME	0	0	0
426.1	DONATIONS	0	96,601	96,601
426.5	OTHER DEDUCTIONS	0	0	0
427	INTEREST ON LONG-TERM DEBT	0	0	0
431	OTHER INTEREST EXPENSE	0	330,625	330,625
INSTRU	CTION: Total cost of service will	equal		
	for associate and nonassociat	e companies		
	the total emount billed under	thair concret	•	

the total amount billed under their separate

analysis of billing schedules.

SUBTOTAL EXPENSES 9,146,930 8,455,508 17,602,438 COMPENSATION FOR USE OF EQUITY CAPITAL 0 15,550 430 INTEREST ON DEBT TO ASSOCIATE CO.'S 15,550 9,146,930 TOTAL EXPENSES 8,471,058 17,617,988 421 MISCELLANEOUS INCOME 0 0 TOTAL COST OF SERVICE 9,146,930 8,471,058 17,617,988

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For the Year Ended December 31, 1999

SCHEDULE XVII

SCHEDULE OF EXPENSE DISTRIBUTION

DEPARTMENT OR SERVICE FUNCTION

			DEPART	TMENT OR
			SERVICE	FUNCTION
DESCRIPTION OF ITEMS	TOTAL	OVER-	REGULATORY	
	AMOUNT	HEAD	& COMMUN.	ADMIN.
920 SALARIES AND WAGES	8,749,800		1,277,221	1,860,833
921 OFFICE SUPPLES AND EXPENSES	904,781		111,641	198,246
922 ADMIN. EXPENSE TRANS-CREDIT	(7,035)			
923 OUTSIDE SERVICES EMPLOYED	733,642		135,922	312,702
924 PROPERTY INSURANCE	2,182			
925 INJURIES AND DAMAGES	32,901			
926 EMPLOYEE PENSIONS AND BENEFITS	1,812,887		21,735	1,727,604
928 REGULATORY COMMISSION EXPENSE	400		400	
930.1 GENERAL ADVERTISING EXPENSE	84,134		72,549	11,585
930.2 MISC. GENERAL EXPENSE	621,918			321,170
931 RENTS	1,511,230		374	21,499
932 MAINT. OF STRUCT. & EQUIP.	549,938			42,098
403 DEPR. AND AMORT. EXPENSE	1,195,903			
408 TAXES OTHER THAN INCOME	721,062			
409 INCOME TAXES	88,622			
410 PROV. FOR DEF. INC. TAXES	172,847			
411 PROV. FOR DEF. INC. TAX CREDIT	0			
411.5 INVESTMENT TAX CREDIT	0			
426.1 DONATIONS	96,601			
426.5 OTHER DEDUCTIONS	0			
427 INTEREST ON LONG-TERM DEBT	0			
430 INTEREST ON DEBT TO ASSOCIATE				
COMPANIES	15,550			
431 OTHER INTEREST EXPENSE	330,625			
INSTRUCTIONS: Indicate each				
department or				

service function. (see Instruction 01-3 General Structure of Accounting System Uniform System Account.

TOTAL EXPENSES - 17,617,988 1,619,842 4,495,737

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SCHEDULE XVII

SCHEDULE OF EXPENSE DISTRIBUTION

ΒY

DEPARTMENT OR SERVICE FUNCTION

DEPARTMENT OR	SERVICE	FUNCTION	
---------------	---------	----------	--

ACCOUNT	Γ	ENERGY			CUSTOMER		
NUMBER	ACCOUNTING	MARKETS	DISTRIBUTION	FINANCE	SERV. E	NGINEER. TE	CHNOLOGY
920	990,886	595,441	199,500	607,306	1,497,955	1,188,110	532,548
921	20,879	21,371	4,185	54,653	157,500	95,619	240,687
922	(7,035)						
923	20,412	22,964	40,731	29,198	102,652	6,821	62,240
924				2,182			
925 926	10 202	2 105		32,901	25 147	1 115	10 266
928	10,282	2,105		6,533	25,147	1,115	18,366
930.1							
930.2				300,748			
931	(1,043,043)		6,378	112	86,967	2,917 2	2,436,026
932	61,995				86,294	195	359,356
403	1,195,903						
408	721,062						
409	88,622						
410	172,847						
411 411.5							
426.1	96,601						
426.5	30,001						
427							
430				15,550			
431				330,625			

2,329,411 641,881 250,794 1,379,808 1,956,515 1,294,777 3,649,223

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# DEPARTMENTAL ANALYSIS OF SALARIES ACCOUNT 920

NAME OF DEPARTMENT Indicate each depart or service function	mentTOTAL AMOUNT	INCLU PARENT	DEPARTMENT SA JDE IN AMOUNT OTHER Y ASSOCIATES	NON	NUMBER PERSONNEL END OF YEAR
Regulatory & Comm.	1,277,221	0	1,277,221	0	20
Technology Services	532,548	0	532,548	0	10
Accounting	990,886	0	986,086	4,800	21
Finance	607,306	0	606,706	600	8
Administrative	1,860,833	0	1,837,133	23,700	17
Energy Markets	595,441	0	595,441	0	9
Engineering	1,188,110	0	1,188,110	0	22
Distribution	199,500	0	199,500	0	1
Customer Services	1,497,955	0	1,497,055	900	44

**TOTAL** 8,749,800 0 8,719,800 30,000 152

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OUTSIDE SERVICES EMPLOYED

ACCOUNT 923

INSTRUCTIONS: Provide a breakdown by subaccount of outside services employed. If the aggregate amounts paid to any one payee and included within one subaccount is less than \$25,000, only the aggregate number and amount of all such payments included within the subaccount need be shown. Provide a subtotal for each type of service.

FROM WHOM PURCHASED Outside Services - Legal	ADDRESS	RELATIONSHIP "A"= ASSOCIATE "NA"=NON ASSOCIATE	AMOUNT
outside Services - Legai			
Various LeBoeuf, Lamb Greene		NA NA	45,001 37,914
Outside Services - Account	ing		
Grant Thornton		NA	13,853
Outside Services - Other			
Various Bruce Mast & Associates Business Software Alliance Ceridian Energy Strategies Focused Change Kelly Services Public Affairs Group Russell Reynolds URT		NA NA NA NA NA NA NA	177,718 59,691 42,000 41,478 60,447 32,482 63,108 40,000 27,208 34,600
Outside Services - Market	Development		
Various		NA	22,842
Outside Services - Visibil	ity		
Various		NA	35,300
TOTAL			733,642

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EMPLOYEE PENSIONS AND BENEFITS

ACCOUNT 926

Provide a listing of each pension plan and benefit INSTRUCTIONS: program provided by the service company. Such listing should be limited to \$25,000.

DESCRIPTION	AMOUNT
Health Insurance	782,810
Net Periodic Pension Expense	467,132
401 K	195,854
Life Insurance	63,812
Education	98,218
0ther	20,303

157,345

FASB 106 27,413

> **TOTAL** 1,812,887

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

GENERAL ADVERTISING EXPENSES ACCOUNT 930.1

INSTRUCTIONS: Provide a listing of the amounts included in Account 930.1 "General Advertising Expenses", classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class includes an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

DESCRIPTION NAM	E OF PAYEE	AMOUNT
Internet Developmen	t Brown and Company	12,600
Internet Developmen	t Rocket Science	10, 200
Advertising .	Advance Notice Inc.	9,723
Advertising	Adventures in Advertising	4,715
Advertising	Bonci on Design	6,776
Advertising	IDEC	3,858
Advertising	Ingalls Adverising	3,780
Advertising	NH Public Radio	18,590
Advertising	RAM Printing	4,262
Advertising	0ther	9,630
TOTAL		84,134

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

MISCELLANEOUS GENERAL EXPENSES

ACCOUNT 930.2

Provide a listing of the amount included in Account 930.02 INSTRUCTIONS: "Miscellaneous General Expense", classifying such expenses according to their nature. Payments and expenses permitted by Section 321 (b) (2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C. 441 (b) (2) shall be separately classified.

DESCRIPTION	AMOUNT
Printing and Distribution of Quarterly and Annual Reports	155,098
Employee Orientations	11,092
Director's Fees and Expenses	226,650
Business Development	83,038
Communications	146,040
TOTAL	621,918

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**RENTS** 

ACCOUNT 931

INSTRUCTIONS: Provide a listing of the amount included in Account 931, "Rents" classifying such expenses by major groupings of property, as defined in the account definition of the Uniform System of Accounts.

TYPE OF PROPERTY	AMOUNT
Office Building	1,501,056
EDP Equipment	1,704
Miscellaneous	8,470
TOTAL	1,511,230

TAXES OTHER THAN INCOME TAXES

KIND OF TAX

ACCOUNT 408

INSTRUCTIONS: Provide an analysis of Account 408, "Taxes Other Than Income Taxes". Separate the analysis into two groups: (1) other than U. S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the amounts there of. Provide a subtotal for each class of tax.

**AMOUNT** 

	7.8.00.11
Other than U.S. Government Tax:	
State Telephone & Telegram Tax	8,468
State Unemployment Tax - NH	6,697
Other	85
Business Enterprise Tax	44,551
	59,801
U.S. Government Tax:	
Federal Telephone & Telegram Tax	4,019
Federal Insurance Contribution Act	649,252
Federal Unemployment Tax	7,990
	661,261
TOTAL	721,062

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

DONATIONS

ACCOUNT 426.1

INSTRUCTIONS: Provide a listing of the amount included in Account 426.1, "Donations", classifying such expenses by its purpose. The aggregate number and amount of all items of less than \$3,000 may be shown in lieu of details.

NAME OF RECIPIENT	PURPOSE OF DONATION	AMOUNT
P. J. Stulgis Memorial Fund		12,500
LongsJohn Memorial		10,000
American Red Cross		3,780
Capitol Center for the Arts		5,000
Easter Seals		6,585
New Hampshire Historical Societ	у	3,000
United Way		20,100
Various		35,636
TOTAL		96,601
101712		55,501

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OTHER DEDUCTIONS

ACCOUNT 426.5

**DESCRIPTION** 

NAME OF PAYEE

**AMOUNT** 

**AMOUNT** 

None

ANNUAL REPORT OF UNITIL SERVICE CORP.

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For the Year Ended December 31, 1999

SCHEDULE XVIII

NOTES TO STATEMENT OF INCOME

INSTRUCTIONS: The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

See page 19.

ANNUAL REPORT OF UNITIL SERVICE CORP.

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For the Year Ended December 31, 1999

SCHEDULE XIX	-	FINANCIAL	DATA	SCHEDULE
ITEM NO.		CAPTION I	HEADI	NG

1	Net Service Company Property	2,405,738
2	Total Investments	. 0
3	Total Current and Accrued Assets	2,680,976
4	Total Deferred Debits	1,676,230
5	Balancing Amount for Total Assets and Other Debits	0
6	Total Assets and Other Debits	6,762,944
7	Total Proprietary Capital	2,688
8	Total Long-Term Debt	Θ
9	Notes Payable	0
10	Notes Payable to Associate Companies	1,915,347
11	Balancing Amount for Total Current and Accrued Liabilities	3,773,980
12	Total Deferred Credits	0
13	Accumulated Deferred Income Taxes	(625,325)
14	Total Liabilities and Proprietary Capital	6,762,944
15	Service Rendered to Associate Companies	17,587,988
16	Service Rendered to Nonassociate Companies	30,000
17	Miscellaneous Income or Loss	0
18	Total Income	17,617,988
19	Salaries and Wages	8,749,800
20	Employee Pensions and Benefits	1,812,887
21	Balancing Amount for Total Expenses	7,055,301
22	Total Expenses	17,617,988
23	Net Income (Loss)	0
24	Total Expenses (Direct Costs)	9,146,930
25	Total Expenses (Indirect Costs)	8,471,058
26	Total Expenses (Total)	17,617,988
27	Number of Personnel End of Year	152

#### ORGANIZATION CHART AS OF DECEMBER 31, 1999

President
Senior Vice President - Finance
Senior Executive Vice President - Energy Distribution
Vice President - Engineering and Operations
Senior Executive Vice President - Energy Markets
Vice President - Sales and Marketing
Vice President - Energy Procurement
Vice President - Technology
Vice President - Finance & Treasurer
Vice President and Controller
Vice President - Customer Services
Senior Vice President - Communication & Regulation

Schoenberger
Baratta
Dalton
Appleton
Daly\*\*
Black
Foote
Smith
Collin
Brock
Morrissey
Gantz
Stewart

\*\* James G. Daly resigned effective 2/7/2000.

Vice President - Communication & Regulation

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

METHODS OF ALLOCATION

See Next Page

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1998

METHODS OF ALLOCATION

The cost of services rendered by UNITIL Service are allocated and billed based on direct time charges and to a lesser extent, direct cost assigned to individual projects or jobs performed on behalf of associated companies in accordance with the general guidelines set forth below.

- A. Direct Labor Cost Gross Wages. Direct Labor Cost Gross Wages are based on the actual gross wage rates of assigned employees multiplied by the actual number of hours worked and directly charged to specific projects or jobs.
- B. Direct Labor Cost Other. Direct Labor Cost Other includes the costs of paid absences, such as vacations, sick pay and holidays, and are allocated by employee based on the direct time charged to associated companies. In the event there are no direct time charges available for this allocation, the direct time charges of all UNITIL Service employees are used to make this allocation.
- C. General Overhead Costs, including Indirect Labor. General Overhead Costs represent UNITIL Service Indirect Labor Costs and Administrative and General Expenses, and are allocated based on a monthly overhead rate applied against direct time charges. Indirect Labor Costs include pension costs, insurance, payroll taxes, employee savings plan, and similar payroll and benefit items. Administrative and General Expenses are those administrative and operating expenses incurred by UNITIL Service in providing services to associated companies which cannot be identified with or directly charged to a specific project or job.
- D. Direct Charges. Direct Charges are costs that are directly assignable based on the individual projects or jobs performed on behalf of associated companies, and are excluded from General Overheads. Direct Charges are

billed at actual cost and include: Employee Travel, Meals, Lodging, and Other Related Expenses, Data Management Hardware Leases and Maintenance Costs, Telephone Lease, and other miscellaneous expenses.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED

Non applicable

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1999

#### SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf by the undersigned officer thereunto duly authorized,

UNITIL Service Corp. (Name of Reporting Company)

By:/s/ Anthony J. Baratta, Jr., CFO (Signature of Signing Officer)

Anthony J. Baratta, Jr., CFO (Printed Name and Title of Signing Officer)

Date: April 28, 2000