

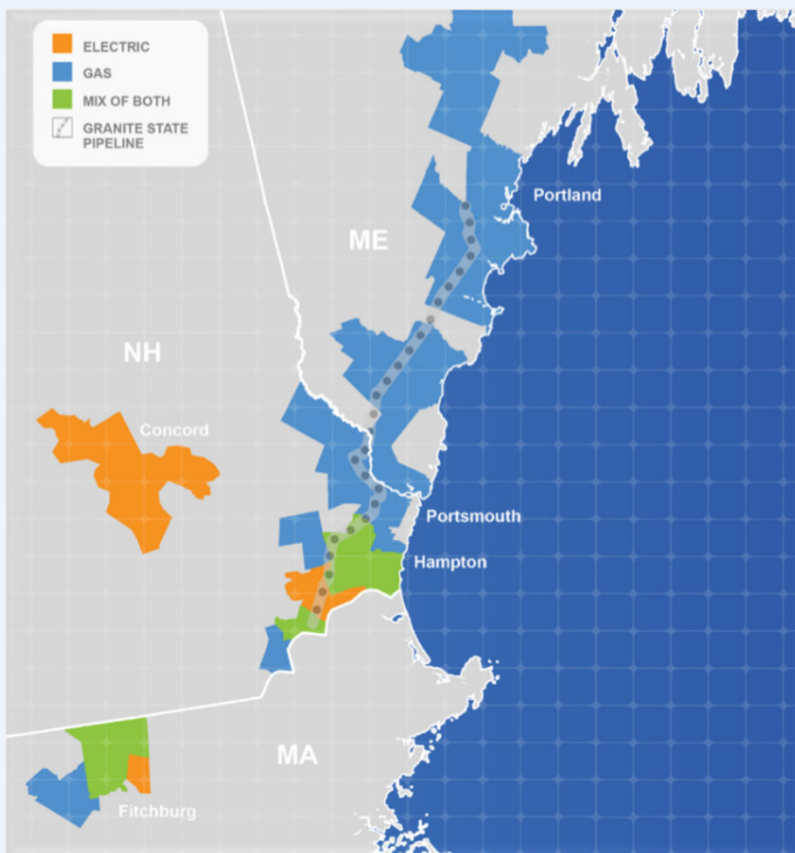


NYSE ticker: UTL
www.unitil.com



Corporate Profile

Unitil Corporation (“Unitil”) provides energy for life by safely and reliably delivering natural gas and electricity in New England. We are committed to the communities we serve and to developing people, business practices, and technologies that lead to the delivery of dependable, more efficient energy. Unitil is a public utility holding company with **operations in Maine, New Hampshire and Massachusetts**. Together, Unitil’s operating utilities serve approximately 107,100 electric customers and 85,600 natural gas customers. For more information about our people, technologies, and community involvement please visit www.unitil.com.



Investment Grade Utility

BBB+ S&P Credit Rating

Baa2 Moody’s Credit Rating

Advancing ESG Profile

Sustainability is central to our mission; our vision is to transform the way people meet their changing energy needs to create a clean and sustainable future.

www.unitil.com/2020-Sustainability-Report

Executive Officers

Thomas P. Meissner, Jr.

Chairman of the Board, Chief Executive Officer
and President

Robert B. Hevert

Senior Vice President, Chief Financial Officer
and Treasurer

Todd R. Black

Senior Vice President

Daniel J. Hurstak

Chief Accounting Officer and Controller

Sandra L. Whitney

Corporate Secretary

Select Financial Data

	2018	2019 ⁽¹⁾	2020
Net Income To Common (Millions)	\$ 33.0	\$ 44.2	\$ 32.2
Shares Outstanding (000's) - Diluted	14,829	14,900	14,952
Earnings Per Share	\$ 2.23	\$ 2.97	\$ 2.15
Dividends Paid Per Share	1.46	1.48	1.50
Book Value Per Share	23.60	25.22	25.91
Customers Served			
Electric	105,600	106,100	107,100
Gas	82,700	83,900	85,600
Total	188,300	190,000	192,700
Net Utility Plant (Millions)	\$ 1,036.8	\$ 1,111.5	\$ 1,193.2
Capital Expenditures (Millions)	\$ 102.4	\$ 119.2	\$ 122.6

(1) Includes \$9.8 million or \$0.66/share gain from divestiture

Dividend Reinvestment and Direct Purchase Plan

A Dividend Reinvestment and Stock Purchase Plan is available to registered holders of Unitil's Common Stock. This Plan provides shareholders with an economical means to increase their investment in Unitil each quarter by reinvesting their dividends without broker fees. For additional information or enrollment, please contact Unitil or Computershare.

Declaration Date	Record Date	Payment Date	Amount
01/27/2021	02/12/2021	02/26/2021	\$0.38
04/28/2021	05/14/2021	05/28/2021	\$0.38
07/28/2021	08/13/2021	08/27/2021	\$0.38
10/27/2021	11/15/2021	11/29/2021	\$0.38

2021 Effective Annual Dividend \$1.52

Stock Transfer Agent and Registrar

Computershare Investor Services
PO Box 43078
Providence, RI 02940-3078
(800) 736-3001
Web: www.computershare.com/investor

Analyst Coverage

Janney Montgomery Scott LLC
RBC Capital Markets
Bank of America Securities

Investor Relations

Todd Diggins
(603) 773-6504
Diggins@unitil.com

Shareholder Relations

Sandy Whitney
(603) 773-6561
Whitney@unitil.com



Unitil Corporation
6 Liberty Lane West
Hampton, NH 03842-1720
(603) 772-0775
(800) 999-6501