UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM U-9C-3

QUARTERLY REPORT PURSUANT TO RULE 58

UNITIL CORPORATION (Name of Registered Holding Company)

6 Liberty Lane West, Hampton, New Hampshire 03842-1720 (Address of principal executive offices)

**ITEM 1 - ORGANIZATION CHART** 

Name of reporting company	Energy or gas-related company	Date of organization	State of organization	Percentage of voting securities held	Nature of business
Unitil Corporation	Energy	5/26/93	NH	100%	Energy Marketing
Unitil Re	sources, Inc.				and Consulting

Description of Various Consulting, Energy Marketing, Energy Management and Other Activities Undertaken by Unitil Resources Inc.:

Staff providing services under the activities listed below (unless otherwise indicated) are located at Unitil Service Corp. (Unitil Service), 6 Liberty Lane West, Hampton, NH 03842-1720, where most client work is performed. From time to time staff visit other locations, predominately in New England, representing client interests.

# **Consulting Services**

Sale of Survey Information. During the first quarter of 1997, Unitil Resources, in partnership with The Delahaye Group (a New Hampshire-based market research firm), began to market and sell a report analyzing the New Hampshire Pilot Program, and which provided the results of a survey completed in late 1996 of Pilot Program participants. The two entities are equally dividing the revenues from the sale of these reports, which are priced at \$5,000. Unitil did not receive any revenue from this service in the first quarter of 1998.

### Energy Marketing Activities

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New Hampshire Pilot Program. As of July 1, 1996, Unitil Resources became eligible to begin marketing electricity at retail to statewide participants in the New Hampshire Pilot Program. This program, which originally was scheduled to last 24 months, allows 3% of all electric customers in the State of New Hampshire to purchase electricity from the supplier of their choice. The State of New Hampshire recently extended this program beyond the original 24 month period. Revenues generated from this activity during the first quarter of 1998 were \$159,088.

ITEM 2 - ISSUANCES AND RENEWALS OF SECURITIES AND CAPITAL CONTRIBUTIONS

Associate company advancing funds	company receiving funds	Type of transaction	Net Change in contributions
Unitil Corporation	Unitil Resources Inc.	Capital contribution	90,000

#### **ITEM 3 - ASSOCIATE TRANSACTIONS**

 $\mathsf{Part}\ \mathsf{I}$  - Transactions Performed by Reporting Companies on Behalf of Associate Companies

None.

 $\ensuremath{\mathsf{Part}}$  II - Transactions Performed by Associate Companies on Behalf of Reporting Companies

Associate company rendering services	Reporting company receiving services	Types of services rendered	Direct costs charged	Indirect costs charged	Cost of capital	Total amount billed
Unitil Service Corp.	Unitil Resources Inc.	Energy Marketing and Consulting	\$17,152	\$20,052	\$0	\$37,204

Staff involved in providing service to Unitil Resources, Inc. (Unitil Resources) are located at Unitil Service Corp. (Unitil Service). Service is provided to Unitil Resources pursuant to a service agreement between Unitil Service and Unitil Resources dated July 1, 1993. Consulting services provided by Unitil Service during the first quarter of 1998 included regulatory, finance, accounting, marketing, energy management and administrative services.

ITEM 4 - SUMMARY OF AGGREGATE INVESTMENT
(Dollars in Thousands)

Investments in Energy-related Companies: Total consolidated capitalization as of March 31, 1998 Total capitalization multiplied by 15%	\$136,372 20,456	
Greater of \$50 million or line 2		\$50,000
Total current aggregate investment: Energy-related business: Unitil Resources, Inc.	190	
Total current aggregate investment		190
Difference between the greater of \$50 million or 15% of capitalization and the total aggregate investment of the registered holding company		

\$49,810

Investments in Gas-related Companies

system (line 3 less line 4)

None.

ITEM 5 - OTHER INVESTMENTS

Major line of energy-related business	Other investment in last U-9C-3 report	Other investment in this U-9C-3 report	Reason for difference in other investment
Energy Marketing and Consulting	\$10,000 *	\$0	n/a

 $^{\ast}$  The initial investment by Unitil Corporation in Unitil Resources, Inc. was \$10,000.

ITEM 6 - FINANCIAL STATEMENTS AND EXHIBI	TS		
A. Financial Statements - Page 1 of 2			
Unitil Resources, Inc. (A Wholly-owned Subsidiary of Unitil Cor	poration)		
BALANCE SHEET (UNAUDITED)			
March 31, 19 ASSETS:	98		
Current Assets: Cash Accounts Receivable Prepayments Unbilled and Accrued Revenue Total Current Assets	\$147,939 94,229 2,155 88,327 332,650		
Total Assets	\$332,650		
LIABILITIES AND STOCKHOLDERS EQUITY:			
Current Liabilities: Accounts Payable Notes Payable Taxes Accrued & Other Total Current Liabilities	\$65,425 286,396 (90,553) 261,268		
Stockholder's Equity: Common Stock, \$1.00 par value Authorized - 10,000 shares Outstanding - 10,000 shares Premium on Common Stock Miscellaneous Paid in Capital Retained Earnings Total Stockholder's Equity	100 9,900 190,000 (128,618) 71,382		
Total Liabilities and Equity	\$332,650		
ITEM 6 - FINANCIAL STATEMENTS AND EXHIBITS A. Financial Statements - Page 2 of 2			
Unitil Resources, Inc. (A Wholly-owned Subsidiary of Unitil Corporation)			
STATEMENT OF EARNINGS (UNAUDITED)			
Three Months Ended March 30, 199	8		
Revenues: Electric Revenues	159,088		
Operating Expenses: Purchased Power Administrative and General Total Operating Expenses	177,785 44,158 221,943		
Operating (Loss) Income	(62,855)		

Nonoperating (Expense) Income	(2,671)
Income (Loss) Before Income Taxes	(65,526)
Income Taxes: Current Federal Current State	(22,279)
Total Income Taxes	(22,279)
Net (Loss) Income	\$(43,247)

B. Exhibits

None.

# SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this Certificate to be signed on its behalf by the undersigned thereunto duly authorized.

Unitil Corporation

By: /s/ Mark H. Collin Mark H. Collin Treasurer

Dated: May 28, 1998

### SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this Certificate to be signed on its behalf by the undersigned thereunto duly authorized.

Unitil Corporation

By:

Mark H. Collin Treasurer

Dated: May 28, 1998