#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For Quarter Ended March 31, 2003

Commission File Number 1-8858

#### UNITIL CORPORATION

(Exact name of registrant as specified in its charter)

New Hampshire (State or other jurisdiction of incorporation or organization) 02-0381573 (I.R.S. Employer Identification No.)

6 Liberty Lane West, Hampton, New Hampshire (Address of principal executive office)

03842-1720 (Zip Code)

Registrant's telephone number, including area code: (603) 772-0775

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_\_

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Common Stock, No par value

Outstanding at May 1, 2003

4,744,895 Shares

#### UNITIL CORPORATION AND SUBSIDIARY COMPANIES FORM 10-Q For the Quarter Ended March 31, 2003

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# PART I. FINANCIAL INFORMATION

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### SAFE HARBOR CAUTIONARY STATEMENT

This report contains forward-looking statements which are subject to the inherent uncertainties in predicting future results and conditions. Certain factors that could cause the actual results to differ materially from those projected in these forward-looking statements include, but are not limited to; variations in weather, changes in the regulatory environment, customers' preferences on energy sources, general economic conditions, increased competition and other uncertainties, all of which are difficult to predict, and many of which are beyond the control of the Unitil Corporation (Unitil or the Company).

#### **RESULTS OF OPERATIONS**

In the first quarter this year, our customers experienced a record number of days with temperatures below freezing. This stands in sharp contrast to the first quarter last year when the warmest winter on record in New England adversely affected our Company's sales of electricity and natural gas. Sales of electricity were up 12% and sales of natural gas were up 29% over last year. On average, heating degree-days (a measurement of a utility's billed consumption) were 30% above last winter and 10% above normal in the areas served by our utility companies.

Earnings per share were \$0.52 for the first quarter of 2003; up \$0.16 compared to the \$0.36 earned in the first quarter of 2002. This improved performance is primarily attributable to strong electric and gas sales volumes, driven by weather and system growth, and higher retail prices for electric and gas distribution services. Total Operating Revenues were \$64.8 million for the first quarter of 2003 compared to \$44.3 million for the same period last year.

In December 2002, the Company implemented new rates for electric and gas distribution services for all of its utility operating divisions. Those new rates reflect the recovery of higher operating costs, depreciation and amortization expense, taxes and a return on the Company's utility investments. The Company recovers the costs of Fuel and Purchased Power and Gas energy supply in its rates as a pass through to customers at cost. Those energy supply costs were also higher in 2003 compared to 2002.

<b>Sales</b> (000's)	Three Months Ended						
kWh Sales	03/31/03	03/31/02	Change				
Residential Commercial/Industrial	181,885 268,540	161,830 241,846	12.4% 11.0%				
Total kWh Sales	450,425	403,676	11.6%				
Firm Therm Sales							
Residential Commercial/Industrial	6,128 6,089	4,799 4,691	27.7% 29.8%				
Total Firm Therm Sales	12,217	9,490	28.7%				

#### **Operating Revenues** (000's)

	Inree	Inree Months Ended					
Electric	03/31/03	03/31/02	Change				
Residential Commercial/Industrial	\$22,180 29,890	\$16,079 21,127	37.9% 41.5%				
Total Electric	\$52,070	\$37,206	40.0%				

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	Three Months Ended			
Gas	03/31/03	03/31/02	Change	

Residential Commercial/Industrial	\$6,979 5,425	\$3,994 2,861	74.7% 89.6%
Total Gas	\$12,404	\$6,855	80.9%
Other	\$333	\$228	46.1%
Total Operating Revenues	\$64,807	\$44,289	46.3%

Total firm therm gas sales increased 29% in the first quarter of 2003, reflecting a colder winter heating season and an increase in the number of nonresidential customers. Gas sales to residential customers were 28% higher than the first quarter last year and gas sales to Commercial/Industrial customers were 30% higher over the same period. Gas revenues in total increased by \$5.5 million over the first quarter of 2002 to \$12.4 million, reflecting higher unit sales, new gas distribution service rates and increased gas commodity wholesale supply prices compared to the prior year.

Total electric kilowatt-hour (kWh) sales volume increased over 11% in the first quarter of 2003 due as well to the colder winter heating season and customer growth over the same period last year. Residential kWh sales increased 12% and sales to Commercial/Industrial customers increased 11% compared to the first quarter last year. In total, electric revenues increased by \$14.9 million in the first quarter of 2003 to \$52.1 million compared to 2002 due to the increases in unit sales and new electric distribution service rates and an increase in wholesale commodity fuel prices. Both electric and gas supply costs are collected from customers through periodic cost recovery mechanisms, and therefore, changes in these costs do not affect the Company's net income.

For the quarter ended March 31, 2003, Operation and Maintenance expenses increased \$1.4 million over prior year net of the savings achieved by the Company from the management reorganization implemented in January, 2003. Approximately half of this increase is due to increased spending on expenses collected in revenues from cost reconciling rate mechanisms. These costs include amounts expended to implement electric utility industry restructuring in New Hampshire and higher spending over prior year for energy efficiency and conservation programs. Due to the reconciling nature of these costs, they do not have an impact on net income. The remaining portion primarily reflects higher employee and retiree related costs including health and pension costs, credit and collection costs and higher utility operating costs due to the colder than usual winter weather.

The \$1.4 million increase in Depreciation and Amortization expenses during the same period was due to new utility asset depreciation rates put into place as a result of the implementation of new retail rates discussed above and the increase in utility plant capital additions placed in service during the past year. Local Property and Other taxes reflect these higher plant additions as well as an increase in payroll taxes in 2003 over 2002.

Interest Expense, net, was \$0.2 million higher in the first quarter of 2003 than the same period last year, primarily due to higher short-term debt balances and lower interest income earned on Regulatory Asset balances. Federal and State income tax expense is higher in 2003 reflecting higher pre-tax earnings and a net increase in state tax rates.

# CAPITAL REQUIREMENTS

Capital expenditures for the three months ended March 31, 2003 were approximately \$6.0 million as compared to \$3.4 million during the same period last year, an increase of \$2.6 million. This increase is primarily the result of planned expenditures on new electric system supply lines that added needed capacity to the seacoast region of Unitil's service territories and other capital expenditures related to customer growth. Annual capital expenditures for the year 2003 are estimated to be approximately \$20.9 million as compared to \$20.8 million for 2002. This projection reflects normal capital expenditures for utility system expansions, replacements and other improvements.

# **CRITICAL ACCOUNTING POLICIES**

The preparation of the Company's financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The following is a summary of the Company's most critical accounting policies, which are defined as those policies where judgments or uncertainties could materially affect the application of those policies. For a complete discussion of the Company's significant policies, refer to the attached financial statements and Note 1: Summary of Significant Accounting Policies.

**Regulatory Accounting** – The Company is a regulated utility and its principal business is the distribution of electricity and natural gas. Accordingly, the Company uses the provisions of SFAS No. 71, "Accounting for the Effects of Certain Types of Regulation." In accordance with SFAS No. 71, the Company has recorded Regulatory Assets and Regulatory Liabilities which will be recovered in future electric and gas retail rates. The Company also has commitments under long-term contracts for the purchase of electricity from various suppliers. The annual costs under these contracts are included in Fuel and Purchased Power and Gas Purchased for Resale in the Consolidated Statements of Earnings and these costs are recoverable in current and future rates under various orders issued by state and federal regulators.

**Commitments and Contingencies** – The Company's accounting policy is to record and/or disclose commitments and contingencies in accordance with SFAS No. 5, "Accounting for Contingencies." For example, in 2002 the Company resolved a long standing contingency related to an environmental matter by entering into a fixed price contract to remediate the site while also settling on the funding of the project to be provided by the Company's insurance carrier. As a result, management estimates that this matter will not have a material adverse effect on the Company's financial position.

**Newly Issued Pronouncements** – In January 2003, the Financial Accounting Standards Board (FASB) issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." FIN 46 requires an investor with a majority of the variable interest in a variable interest entity to consolidate the entity and also requires majority and significant variable interest investors to provide certain disclosures. A variable interest entity is an entity in which the equity investors do not have a controlling interest or the equity investment at risk is insufficient to finance the entity's activities without receiving additional subordinated financial support from the other parties. The Company is currently reviewing its investments and affiliations to determine whether the Company has any variable interest entities.

During fiscal 2003, the Company began following the guidelines of SFAS No. 143, "Accounting for Asset Retirement Obligations." The adoption of this statement did not have a material adverse impact on the Company's financial position or results of operations.

# INTEREST RATE RISK

The Company meets its external financing needs by issuing short-term debt. The majority of the Company's debt outstanding represents long-term notes bearing fixed rates of interest. Changes in market interest rates do not affect interest expense resulting from these outstanding long-term debt securities. However, the Company periodically repays its short-term debt borrowings through the issuance of new long-term debt securities. Changes in market interest rates and corresponding interest expense on any new long-term debt securities issued by the Company. In addition, the Company's short-term debt borrowings bear a variable rate of interest. As a result, changes in short-term interest rates will increase or decrease the Company's interest expense in future periods. For example, if the Company had an average amount of short-term debt outstanding of \$25 million for the

period of one year, a change in interest rates of 1% would result in a change in annual interest expense of approximately \$250,000. The average interest rate on the Company's short-term borrowings was 1.87% and 2.31% during the first three months of 2003 and 2002, respectively.

#### MARKET RISK

Please refer to Item 3. "Quantitative and Qualitative Disclosures About Market Risk" discussed below on page 17.

### **REGULATORY MATTERS**

**Massachusetts Electric Operations Restructuring** – Beginning March 1, 1998, Unitil's Massachusetts utility subsidiary, Fitchburg Gas & Electric Company (FG&E), implemented its Restructuring Plan under the Massachusetts Electric Utility Restructuring Act of 1997 (Restructuring Act). As discussed in Note 6 to these Financial Statements, FG&E completed the divestiture of its entire regulated power supply business in 2000 in accordance with its Restructuring Plan. As of March 31, 2003, competitive suppliers were serving approximately 12% of FG&E's load, mainly for large industrial customers.

On April 3, 2003, FG&E filed for an increase to its Standard Offer Service (SOS) fuel adjustment, effective May 1, 2003, to reflect a rise in prices for fuel oil and natural gas. The bill increase to residential SOS customers is approximately 1.9%. The increase in the SOS fuel adjustment does not affect net income, and is not subject to the rate cap required by the Restructuring Act.

**New Hampshire Restructuring** – As discussed in Note 6 to these Financial Statements, under Unitil's New Hampshire restructuring plan, Unitil agreed to divest its existing power supply portfolio and conduct a solicitation for new power supplies from which to meet the 2003 obligations of its New Hampshire utility subsidiary, Unitil Energy System (UES) for ongoing Transition and Default Service. On February 26, 2003, Unitil filed for final approval from the New Hampshire Public Utilities Commission (NHPUC) of the Agreement among Unitil Power, UES and Mirant Americas Energy Marketing, LP. (Mirant), including final tariffs for UES for stranded cost recovery and Transition and Default Service. On March 14, 2003, the NHPUC approved the agreement between Unitil Power, UES and Mirant, which was entered into on February 25, 2003, under which Mirant will purchase the entitlements to Unitil Power's Supply portfolio and provide Transition and Default Service to the customers of UES. The final amount of Unitil Power's recoverable stranded costs, calculated on the basis of the amounts agreed to be paid by the parties under such Agreement for the Unitil Power power supply portfolio, was determined to be \$108.7 million, with a recovery period of eight years. As of December 31, 2002, the Company had estimated these recoverable stranded costs and accordingly recorded on its balance sheet as of that date \$94.5 million as Power Supply Buyout Obligations and Regulatory Assets. The NHPUC Order completes the state approval process for Unitil's restructuring plan under which UES will implement customer choice for its customers on May 1, 2003.

**Rate Proceedings** – On March 21, 2003, the Massachusetts Department of Telecommunications and Energy (MDTE) opened an investigation into FG&E's dealings with Enermetrix, Inc. (Enermetrix). Enermetrix provides an internet-based energy auction service that is used by utilities to post their natural gas and electric power needs for bids. FG&E used the Enermetrix Exchange to post its default service solicitations in September 2001 and March 2002 and Enermetrix earned approximately \$19,000 in fees from these transactions. At the time of these solicitations, FG&E's parent, Unitil Corporation, had an approximately 9% ownership interest in Enermetrix. The MDTE is investigating whether FG&E is in compliance with relevant statutes and regulations pertaining to transactions with affiliated companies and the MDTE's Order setting forth the requirements for the pricing and procurement of default service. Management believes the outcome of this matter will not have a material adverse effect on the financial position of the company.

On the gas side, FG&E continues to provide a multi-year refund through its Cost of Gas Adjustment Clause in compliance with the MDTE's May 2001 Order finding that FG&E had over-collected fuel inventory finance charges. At March 31, 2003, the unamortized balance of this refund was \$1.2 million. FG&E believes a refund is not justified or warranted and has appealed the MDTE's ruling to the Massachusetts Supreme Judicial Court (SJC). On a preliminary motion, a single justice of the SJC declined to stay the MDTE's Order based on a finding that refunds made by FG&E may be recouped if FG&E prevails on the merits of its claims. The review of the MDTE Order by the SJC is pending.

On April 1, 2003, UES filed a Petition with the NHPUC for authority to adjust its Stranded Cost Charge and to issue short-term debt. UES requests authority to adjust the Stranded Cost Charge in order to provide for the timely recovery, rather than deferral, of a fuel and purchased power under-collection of approximately \$8.2 million. The under-collection is due to the increases in fuel prices in 2003. UES also requests authority to increase its short-term debt limits to meet current and future working capital requirements, provide needed financial flexibility and optimize the cost and timing of future long-term financings.

# **ENVIRONMENTAL MATTERS**

**Former Electric Generating Station** – As discussed in Note 7 to these Financial Statements, the Company is remediating environmental conditions at a former electric generating station located at Sawyer Passway, which FG&E sold to WRW, a general partnership, in 1983. The Company has recorded the estimated cost of the remediation action in Current Liabilities and an offsetting asset reflecting insurance proceeds in Current Assets. At the balance sheet date, net of amounts expended through the first quarter of 2003, the remaining project cost was an estimated \$2.6 million.

Item 1. Financial Statements

#### UNITIL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTSOF EARNINGS (000's except common shares and per share data) (UNAUDITED)

	Т	hree Month March :	led
		2003	2002
<b>Operating Revenues</b> Electric Gas Other	\$	52,070 12,404 333	\$ 37,206 6,855 228
Total Operating Revenues		64,807	44,289

**Operating Expenses** 

Fuel and Purchased Power Gas Purchased for Resale Operation and Maintenance Depreciation and Amortization		37,560 7,630 7,334 4,948		24,975 3,883 5,898 3,538
Provisions for Taxes: Local Property and Other Federal and State Income		1,384 1,279		1,280 1,030
Total Operating Expenses		60,135		40,604
Operating Income Non-Operating Expenses		4,672 51		3,685 31
Income Before Interest Expense Interest Expense, Net		4,621 2,082		3,654 1,895
Net Income Less Dividends on Preferred Stock		2,539 60		1,759 64
Earnings Applicable to Common Shareholders	\$	2,479	\$	1,695
Average Common Shares Outstanding - Basic Average Common Shares Outstanding - Diluted		743,696 763,229		743,696 760,516
Earnings Per Common Share Dividends Declared Per Share of Common Stock	\$ \$	0.52 0.69	\$ \$	0.36 0.69

(The accompanying notes are an integral part of these statements.)

# UNITIL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEETS

(0	00	)'s)	

		(UNAUDITED) March 31,			(AUDITED December 31,		
	-	2003		2002	-	2002	
ASSETS: Utility Plant: Electric Gas Common Construction Work in Progress	\$	198,030 45,137 27,455 4,781	\$	186,489 41,540 28,546 1,722	\$	193,152 44,796 27,573 5,658	
Total Utility Plant Less: Accumulated Depreciation	-	275,403 84,627		258,297 79,220		271,179 82,587	
Net Utility Plant	_	> 190,776	-	179,077	-	188,592	
Other Property and Investments		793		2,245		651	
Current Assets: Cash Accounts Receivable - Less Allowance for	-	2,581	-	5,115	-	7,160	
Doubtful Accounts of \$435, \$583 and \$372 Refundable Taxes Materials and Supplies Prepayments Accrued Revenue		22,645 2,026 2,124 1,617 10,078		17,709  1,706 1,500 (2,522)		19,513 4,851 2,323 1,735 4,842	
Total Current Assets	-	41,071	-	23,508	-	40,424	
Noncurrent Assets: Regulatory Assets Prepaid Pension Costs Debt Issuance Costs Other Noncurrent Assets Total Noncurrent Assets	-	<b>255,753</b>  1,735 <b>4,840</b>	-	144,441 10,759 1,806 6,260	-	244,011 1,755 5,350	
TOTAL	\$	262,328 494,968	\$	163,266 368,096	\$	251,116 480,783	
	-		-		-		

# UNITIL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEETS (Cont.)

(000's)	(0	00	"s)	
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		(UNAUDITED) March 31,				AUDITED) December 31,
	-	2003		2002		2002
CAPITALIZATION AND LIABILITIES: Capitalization: Common Stock Equity	\$	73,613	\$	73,270	\$	74,350
Preferred Stock, Non-Redeemable, Non-Cumulative	Ψ	225	Ψ	225	Ψ	225
Preferred Stock, Redeemable, Cumulative Long-Term Debt, Less Current Portion		3,068 101,162		3,377 104,411		3,097 104,226
Total Capitalization	-	178,068	-	181,283	_	181,898
Current Liabilities: Long-Term Debt, Current Portion Capitalized Leases, Current Portion Accounts Payable Short-Term Debt Dividends Declared and Payable Refundable Customer Deposits Taxes Payable Interest Payable Other Current Liabilities	-	3,247 719 19,049 35,500 1,707 1,338  1,880 6,548	-	3,228 947 18,469 14,600 1,725 1,416 1,115 1,880 3,217	_	3,243 800 14,221 35,990 77 1,336  1,311 9,062
Total Current Liabilities	-	69,988	-	46,597	_	66,040
Deferred Income Taxes	-	49,226	-	45,737	_	47,332
Noncurrent Liabilities: Power Supply Contract Obligations Capitalized Leases, Less Current Portion Other Noncurrent Liabilities Total Noncurrent Liabilities	-	187,969 2,394 7,323 197,686	-	86,966 2,735 4,778 94,479	_	175,657 2,534 7,322 185,513
TOTAL	\$	494,968	\$	368,096	\$	480,783

(The accompanying notes are an integral part of these statements.)

#### UNITIL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTS OF CASH FLOWS (000's) (UNAUDITED)

	Three Months Ended March 31,			
	 2003		2002	
Cash Flow from Operating Activities: Net Income Adjustments to Reconcile Net Income to Cash Provided by Operating Activities:	\$ 2,539	\$	1,759	
Depreciation and Amortization Deferred Tax Provision Changes in Current Assets and Liabilities:	4,948 1,745		3,538 (2,351)	
Accounts Receivable	(3,132)		(576)	

Prepayments and other Current Assets	3,142	4,987
Accrued Revenue	(5,236)	3,852
Accounts Payable	4,828	(1,615)
Other Current Liabilities	571	528
Other, net	(2,507)	 (3,475)
Cash Provided by Operating Activities	6,898	6,647
Cash Flows from Investing Activities:		 
Acquisition of Property, Plant and Equipment	(5,969)	(3,369)
Other, net	(5)	(5)
Cash Used in Investing Activities	(5,974)	 (3,374)
Cash Flows from Financing Activities:		 
Proceeds From (Repayment of) Short-Term Debt	(490)	800
Repayment of Long-Term Debt	(3,060)	(3,055)
Dividends Paid	(1,703)	(1,721)
Retirement of Preferred Stock	(29)	(7)
Repayment of Capital Lease Obligations	(221)	(251)
Cash Used in Financing Activities	(5,503)	 (4,234)
Net Decrease in Cash	(4,579)	 (961)
Cash at Beginning of Period	7,160	6,076
Cash at End of Period	\$ 2,581	\$ 5,115
Supplemental Cash Flow Information:		 
Interest Paid	\$ 1,737	\$ 1,854
Income Taxes Refunded	(2,936)	

(The accompanying notes are an integral part of these statements.)

#### UNITIL CORPORATION AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# UNITIL'S SIGNIFICANT ACCOUNTING POLICIES ARE DESCRIBED IN NOTE 1 TO THE FINANCIAL STATEMENTS IN ITEM 8 OF PART 2 OF UNITIL CORPORATION'S FORM 10-K FOR DECEMBER 31, 2002 AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON MARCH 28, 2003.

**Nature of Operations** — **Operations** — Unitil Corporation (Unitil or the Company) is registered with the Securities and Exchange Commission (SEC) as a public utility holding company under the Public Utility Holding Company Act of 1935 (1935 Act). The following companies are wholly-owned subsidiaries of Unitil: Unitil Energy Systems, Inc. (UES), Fitchburg Gas and Electric Light Company (FG&E), Unitil Power Corp. (Unitil Power), Unitil Realty Corp. (Unitil Realty), Unitil Service Corp. (Unitil Service) and its non-regulated business unit Unitil Resources, Inc. (Unitil Resources).

Unitil's principal business is the retail sale and distribution of electricity and related services in several cities and towns in the seacoast and capital city areas of New Hampshire, and both electricity and gas and related services in north central Massachusetts, through Unitil's two wholly-owned retail distribution utility subsidiaries, FG&E and UES. The Company's wholesale electric power utility subsidiary, Unitil Power, principally provides electric power supply to UES for resale at retail. With respect to rates and other business and financial matters, UES is subject to regulation by the New Hampshire Public Utilities Commission (NHPUC), FG&E is regulated by the Massachusetts Department of Telecommunications & Energy (MDTE), and Unitil Power, UES and FG&E are regulated by the Federal Energy Regulatory Commission (FERC).

Unitil Realty owns and manages the Company's corporate office building and property located in Hampton, New Hampshire and leases this facility to Unitil Service under a long-term lease arrangement. Unitil Service provides, at cost, centralized management, administrative, accounting, financial, engineering, information systems, regulatory, planning, procurement and other services to its affiliated Unitil companies. Unitil Resources is the Company's wholly-owned non-utility subsidiary and provides energy brokering, consulting and management related services within the United States. Usource, Inc. and Usource L.L.C. (collectively, Usource) are wholly owned subsidiaries of Unitil Resources.

**Basis of Presentation** – The consolidated financial statements include the accounts of Unitil and all of its wholly-owned subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation. In the opinion of management, the interim financial statements include all necessary adjustments to conform to the fair presentation of the Company's results of operations and financial position for the periods presented. Certain prior period amounts on the financial statements have been reclassified to conform with current presentation.

**Regulatory Accounting** – The Company's utility operating subsidiaries are subject to the provisions of Statement of Financial Accounting Standards (SFAS) No. 71, "Accounting for the Effects of Certain Types of Regulation." The Company expects to meet the criteria for the application of SFAS No. 71 for the foreseeable future.

**Newly Issued Pronouncements** – In January 2003, the Financial Accounting Standards Board (FASB) issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." FIN 46 requires an investor with a majority of the variable interest in a variable interest entity to consolidate the entity and also requires majority and significant variable interest investors to provide certain disclosures. A variable interest entity is an entity in which the equity investors do not have a controlling interest or the equity investment at risk is insufficient to finance the entity's activities without receiving additional subordinated financial support from the other parties. The Company is currently reviewing its investments and affiliations to determine whether the Company has any variable interest entities. During fiscal 2003, the Company began following the guidelines of SFAS No. 143, "Accounting for Asset Retirement Obligations." The adoption of this statement did not have a material adverse impact on the Company's financial position or results of operations.

Reclassifications – Certain amounts previously reported have been reclassified to conform to current year presentation.

# NOTE 2 – DIVIDENDS DECLARED PER SHARE

Declaration	Date	Shareholder of		vidend
Date	Paid (Payable)	Record Date		mount
03/21/03	05/15/03	05/01/03	\$	0.345
01/16/03	02/15/03	02/01/03	\$	0.345
09/27/02 06/20/02 03/21/02 01/17/02	11/15/02 08/15/02 05/15/02 02/15/02	11/01/02 08/01/02 05/01/02 02/01/02	\$ \$ \$	0.345 0.345 0.345 0.345

# NOTE 3 – COMMON STOCK AND PREFERRED STOCK

During the first quarters of 2003 and 2002, the Company did not sell any additional shares of its Common Stock. Details on preferred stock at March 31, 2003, March 31, 2002 and December 31, 2002 are shown below:

	March	March 31,		
	2003	2002	2002	
Preferred Stock: Non-Redeemable, Non-Cumulative, 6%, \$100 Par Value	\$ 225	\$ 225	\$ 225	
Redeemable, Cumulative, \$100 Par Value:				
8.70% Dividend Series	215	215	215	
5% Dividend Series		84		
6% Dividend Series		168		
8.75% Dividend Series	313	333	333	
8.25% Dividend Series	376	385	385	
5.125% Dividend Series	946	960	946	
8% Dividend Series	1,218	1,232	1,218	
Total Redeemable Preferred Stock	3,068	3,377	3,097	
Total Preferred Stock	\$3,293	\$3,602	\$3,322	

# NOTE 4 – LONG-TERM DEBT

Details on long-term debt at March 31, 2003, March 31, 2002 and December 31, 2002 are shown below:

(Amounts in Thousands)

	March 31,			December 31,		
	2003	200	)2	2002		
Unitil Energy Systems, Inc.: First Mortgage Bonds: Series I, 8.49%, due October 14, 2024 Series J, 6.96%, due September 1, 2028 Series K, 8.00%, due May 1, 2031 Series L, 8.49%, due October 14, 2024 Series M, 6.96%, due September 1, 2028 Series N, 8.00%, due May 1, 2031	\$ 6,00 10,00 7,50 9,00 10,00 7,50	)0 )0 )0	6,000 10,000 7,500 9,000 10,000 7,500		6,000 10,000 7,500 9,000 10,000 7,500	
Fitchburg Gas and Electric Light Company: Promissory Notes: 8.55% Notes due March 31, 2004 6.75% Notes due November 30, 2023 7.37% Notes due January 15, 2029 7.98% Notes due June 1, 2031	3,00 19,00 12,00 14,00	)0 )0	6,000 19,000 12,000 14,000		6,000 19,000 12,000 14,000	
Unitil Realty Corp. Senior Secured Notes: 8.00% Notes Due August 1, 2017	6,40		6,639		6,469	
Total	104,40	)9	107,639		107,469	

Less: Installments due within one year	3,247	3,228	3,243
Total Long-term Debt	\$ 101,162	\$ 104,411	\$ 104,226

### NOTE 5 SEGMENT INFORMATION

The following table provides significant segment financial data for the three months ended March 31, 2003 and 2002:

		_			Non-		
Three Months Ended March 31, 2003	Electric	Gas	Other	R	egulated	Elimination	Total
Revenues Segment Profit (Loss) Identifiable Segment Assets Capital Expenditures	\$ 52,070 1,304 386,521 5,576	\$ 12,404 1,312 84,904 349	\$ 8 85 20,772 44	\$	325 (222) 1,402 5	(14,788)	\$ 64,807 2,479 478,811 5,974
Three Months Ended March 31, 2002							
Revenues Segment Profit (Loss) Identifiable Segment Assets Capital Expenditures	\$ 37,206 1,476 278,124 2,962	\$ 6,855 315 86,204 407	\$ 8 46 21,449 	\$	220 (142) 1,838 5	(19,519)	\$ 44,289 1,695 368,096 3,374

# NOTE 6 - REGULATORY MATTERS

### UNITIL'S REGULATORY MATTERS ARE DESCRIBED IN NOTE 15 TO THE FINANCIAL STATEMENTS IN ITEM 8 OF PART 2 OF UNITIL CORPORATION'S FORM 10K FOR DECEMBER 31, 2002 AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON MARCH 28, 2003.

The Unitil Companies are regulated by various federal and state agencies, including the SEC, the FERC, and state regulatory authorities with jurisdiction over public utilities, including the NHPUC and the MDTE. In recent years, there has been significant legislative and regulatory activity to restructure the utility industry in order to introduce greater competition in the supply and sale of electricity and gas, while continuing to regulate the distribution operations of Unitil's utility operating subsidiaries. Unitil implemented the restructuring of its electric operations in Massachusetts in 1998 and is implementing the final phase of a restructuring settlement for its New Hampshire electric operations on May 1, 2003.

**Massachusetts Electric Operations Restructuring** – Beginning March 1, 1998, FG&E implemented its Restructuring Plan under the Massachusetts Electric Utility Restructuring Act of 1997 (Restructuring Act). FG&E completed the divestiture of its entire regulated power supply business in 2000 in accordance with the Restructuring Plan. All FG&E distribution customers must pay a transition charge that provides for the recovery of costs associated with FG&E's power portfolio which were stranded as a result of the divestiture of those assets. The plant and Regulatory Asset balances that will be recovered through the transition charge have been approved by the MDTE as part of FG&E's annual Reconciliation Filings. The Restructuring Act also requires FG&E to obtain power for retail customers who choose not to buy energy from a competitive supplier through either Standard Offer Service (SOS) or Default Service. FG&E must provide SOS through February 2005 at rate levels which guarantee rate reductions required by the Restructuring Act. New distribution customers no longer eligible for SOS are eligible to receive Default Service at prices set periodically based on market solicitations as approved by regulators.

FG&E submitted its 2002 Reconciliation Filing on December 20, 2002. Rate adjustments were approved for effect on January 1, 2003, subject to investigation, resulting in a rate reduction of approximately 4.4% for residential SOS customers. The reduction is due to a decrease in the SOS fuel adjustment, which is not subject to the rate cap, and does not affect net income. On April 3, 2003, FG&E filed for an increase to its SOS fuel adjustment, effective May 1, 2003, to reflect a rise in prices for fuel oil and natural gas. The bill increase to residential SOS customers is approximately 1.9%.

**Massachusetts Gas Operations Restructuring** – Following a three year state-wide collaborative process on the unbundling, or separation, of discrete services offered by natural gas local distribution companies (LDCs), the MDTE approved regulations and tariffs for FG&E and other LDCs to provide full customer choice effective November 1, 2000. The MDTE ruled that LDCs would continue to have an obligation to provide gas supply and delivery services for a five-year transition period, with a review after three years. This review is expected to be initiated in late 2003. The MDTE also required mandatory assignment of LDCs' pipeline capacity to competitive marketers supplying customers during the transition period. This mandatory capacity assignment protects LDCs from exposure to certain stranded gas supply costs during the transition period.

New Hampshire Restructuring – On January 25, 2002, the Company's New Hampshire electric utility subsidiaries, CECo, E&H and Unitil Power, filed a comprehensive restructuring proposal with the NHPUC.

Under Unitil's restructuring plan, Unitil agreed to divest its existing power supply portfolio and conduct a solicitation for new power supplies from which to meet UES' ongoing Transition and Default Service obligations in 2003. On February 26, 2003, Unitil filed for final NHPUC approval of the Agreement among Unitil Power, UES and Mirant Americas Energy Marketing, LP. (Mirant), including final tariffs for UES for stranded cost recovery and Transition and Default Service. On March 14, 2003, the NHPUC approved the agreement between Unitil Power, UES and Mirant, which was entered into on February 25, 2003, under which Mirant will purchase the entitlements to Unitil Power's Supply portfolio and provide Transition and Default Service to the customers of UES. The final amount of Unitil Power's recoverable stranded costs, calculated on the basis of the amounts agreed to be paid by the parties under such Agreement for the Unitil Power power supply portfolio, was determined to be \$108.7 million, with a recovery period of eight years. As of December 31, 2002, the Company had estimated these recoverable stranded costs and accordingly recorded on its balance sheet as of that date \$94.5 million as Power Supply Buyout Obligations and Regulatory Assets. The NHPUC Order completes the state approval process for Unitil's restructuring plan under which UES will implement customer choice for its customers on May 1, 2003.

Wholesale Power Market Restructuring – Unitil has also been a participant in the restructuring of the wholesale power market and transmission system in New England, which is subject to FERC jurisdiction. New wholesale markets structured pursuant to FERC's Standard Market Design are expected to be implemented in the New England Power Pool during the first half of 2003 under the general supervision of an Independent System Operator and the regulatory oversight of the FERC.

**Rate Proceedings** – In December 2002, FG&E and UES filed requests with their respective state regulatory commissions for approval of an accounting Order to mitigate certain accounting requirements related to pension plan assets, which have been triggered by the substantial decline in the capital markets. These requests were granted by the respective state regulatory commissions in December 2002. These approvals allow FG&E and UES to treat the additional minimum pension liability and Prepaid Pension Costs as Regulatory Assets and avoid the reduction in equity that would otherwise be required. These regulatory Orders do not pre-approve the amount of pension expense to be recovered in future rates. Such recovery will be subject to review and approval in future rate proceedings. Based on these approvals, Unitil has included the amount of the additional minimum pension liabilities and Prepaid Pension Costs of \$12.0 million in Regulatory Assets on its balance sheet.

On the gas side, FG&E continues to provide a multi-year refund through its Cost of Gas Adjustment Clause in compliance with the MDTE's May 2001 Order finding that FG&E had over-collected fuel inventory finance charges. At March 31, 2003, the unamortized balance of this refund was \$1.2 million. FG&E believes a refund is not justified or warranted and has appealed the MDTE's ruling to the Massachusetts Supreme Judicial Court (SJC). On a preliminary motion, a single justice of the SJC declined to stay the MDTE's Order based on a finding that refunds made by FG&E may be recouped if FG&E prevails on the merits of its claims. The review of the MDTE Order by the SJC is pending.

On March 21, 2003, the MDTE opened an investigation into FG&E's dealings with Enermetrix, Inc. (Enermetrix). Enermetrix provides an internet-based energy auction service that is used by utilities to post their natural gas and electric power needs for bids. FG&E used the Enermetrix Exchange to post its default service solicitations in September 2001 and March 2002 and Enermetrix earned approximately \$19,000 in fees from these transactions. At the time of these solicitations, FG&E's parent, Unitil Corporation, had an approximately 9% ownership interest in Enermetrix. The MDTE is investigating whether FG&E is in compliance with relevant statutes and regulations pertaining to transactions with affiliated companies and the MDTE's Order setting forth the requirements for the pricing and procurement of default service. Management believes the outcome of this matter will not have a material adverse effect on the financial position of the company.

On April 1, 2003, UES filed a Petition with the NHPUC for authority to adjust its Stranded Cost Charge and to issue short-term debt. UES requests authority to adjust the Stranded Cost Charge in order to provide for the timely recovery, rather than deferral, of a fuel and purchased power under-collection of approximately \$8.2 million. The under-collection is due to the increases in fuel prices in 2003. UES also requests authority to increase its short-term debt limits to meet current and future working capital requirements, provide needed financial flexibility and optimize the cost and timing of future long-term financings.

### NOTE 7 - ENVIRONMENTAL MATTERS

# UNITIL'S ENVIRONMENTAL MATTERS ARE DESCRIBED IN NOTE 15 TO THE FINANCIAL STATEMENTS IN ITEM 8 OF PART 2 OF UNITIL CORPORATION'S FORM 10K FOR DECEMBER 31, 2002 AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON MARCH 28, 2003.

The Company's past and present operations include activities that are subject to extensive federal and state environmental regulations.

Sawyer Passway MGP Site – The Company continues to work with environmental regulatory agencies to identify and assess environmental issues at the former manufactured gas plant (MGP) site at Sawyer Passway, located in Fitchburg, Massachusetts. FG&E proceeded with site remediation work as specified on the Tier 1B permit issued by the Massachusetts Department of Environmental Protection (DEP), which allows the Company to work towards temporary remediation of the site. Work performed in 2002 was associated with the five-year review of the Temporary Solution submittal (Class C Response Action Outcome) under the Massachusetts Contingency Plan that was filed for the site in 1997. Completion of this work has confirmed the Temporary Solution status of the site for an additional five years. A status of temporary closure requires FG&E to monitor the site until a feasible permanent remediation alternative can be developed and completed.

Since 1991, FG&E has recovered the environmental response costs incurred at this former MGP site pursuant to a MDTE approved Settlement Agreement (Agreement). The Agreement allows FG&E to amortize and recover from gas customers over succeeding seven-year periods the environmental response costs incurred each year. Environmental response costs are defined to include liabilities related to manufactured gas sites, waste disposal sites or other sites onto which hazardous material may have migrated as a result of the operation or decommissioning of Massachusetts gas manufacturing facilities from 1882 through 1978. In addition, any recovery that FG&E receives from insurance or third parties with respect to environmental response costs, net of the unrecovered costs associated therewith, are split equally between FG&E and its gas customers. The total annual charge for such costs assessed to gas customers cannot exceed five percent of FG&E's total revenue for firm gas sales during the preceding year. Costs in excess of five percent will be deferred for recovery in subsequent years.

Former Electric Generating Station – The Company is remediating environmental conditions at a former electric generating station located at Sawyer Passway, which FG&E sold to WRW, a general partnership, in 1983. Rockware International Corporation (Rockware), an affiliate of WRW, acquired rights to the electric equipment in the building and intended to remove, recondition and sell this equipment. During 1985, Rockware demolished several exterior walls of the generating station in order to facilitate removal of certain equipment. The demolition of the walls and the removal of generating equipment resulted in damage to asbestos-containing insulation materials inside the building, which had been intact and encapsulated at the time of the sale of the structure to WRW.

When Rockware and WRW encountered financial difficulties and failed to respond adequately to Orders of the environmental regulators to remedy the situation, FG&E agreed to take steps at that time and obtained DEP approval to temporarily enclose, secure and stabilize the facility. Based on that approval, between September and December 1989, contractors retained by FG&E stabilized the facility and secured the building. This work did not permanently resolve the asbestos problems caused by Rockware, but was deemed sufficient for the then foreseeable future.

Due to the continuing deterioration of this former electric generating station and Rockware's continued lack of performance, FG&E, in concert with the DEP and the U.S. Environmental Protection Agency (EPA), conducted further testing and survey work during 2001 to ascertain the environmental status of the building. Those surveys revealed continued deterioration of the asbestos-containing insulation materials in the building.

By letter dated May 1, 2002, the EPA notified FG&E that it was a Potentially Responsible Party for planned remedial activities at the site and invited FG&E to perform or finance such activities. FG&E and the EPA have entered into an Agreement on Consent, whereby FG&E, without an admission of liability, will conduct environmental remedial action to abate and remove asbestos-containing and other hazardous materials. FG&E has awarded contracts for all aspects of the abatement work, which is presently ongoing. FG&E received significant coverage from its insurance carrier. The Company believes that these funds will be sufficient to complete this remediation and that resolution of this matter will not have a material adverse impact on the Company's financial position.

The Company has recorded the estimated cost of the remediation action in Current Liabilities and an offsetting asset reflecting insurance proceeds in Current Assets. At the balance sheet date, net of amounts expended through the first quarter of 2003, the remaining project cost was an estimated \$2.6 million.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

Although Unitil's utility operating companies are subject to commodity price risk as part of their traditional operations, the current regulatory framework within which these companies operate allows for full collection of fuel and gas costs in rates. Consequently, there is limited commodity price risk after consideration of the related rate-making. Additionally, as discussed above in Regulatory Matters, the Company has divested its commodity-related contracts and therefore, has further reduced its exposure to commodity risk.

### Item 4. Controls and Procedures

Within the 90 days prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer, Chief Financial Officer and Controller, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Chief Executive Officer, Chief Financial Officer and Controller concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in the Company's periodic SEC filings.

There have been no significant changes in the Company's internal controls or in other factors, which could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

# PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is involved in legal and administrative proceedings and claims of various types, which arise in the ordinary course of business. In the opinion of the Company's management, based upon information furnished by counsel and others, the ultimate resolution of these claims will not have a material impact on the Company's financial position. (See Notes 6 and 7.)

#### Item 5. Other Information

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Unitil Corporation (the "Company") on Form 10-Q for the period ending March 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned Robert G. Schoenberger, Chief Executive Officer, Mark H. Collin, Chief Financial Officer and Laurence M. Brock, Controller of Unitil Service Corp., certifies, to the best knowledge and belief of the signatory, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>Signature</u>	<u>Capacity</u>	Date
/s/ Robert G. Schoenberger Robert G. Schoenberger	Chief Executive Officer	May 2, 2003
/s/ Mark H. Collin Mark H. Collin	Chief Financial Officer	May 2, 2003
/s/ Laurence M. Brock Laurence M. Brock	Controller Unitil Service Corp	May 2, 2003

<u>Exhibit No</u>	Description of Exhibit	<u>Reference</u>
11	Computation in Support of Earnings Per Average Common Share	Filed herewith
99	Unitil Corporation Press Release Dated May 1, 2003 Announcing Earnings For the Quarter Ended March 31, 2003	Filed herewith

(b) Reports on Form 8-K

On January 17, 2003, Unitil Corporation filed a Current Report on Form 8-K reporting the resignation of William E. Aubuchon, III from, and the election of Dr. Sarah P. Voll to, the Board of Directors of the Company.

On February 12, 2003, Unitil Corporation filed a Current Report on Form 8-K reporting its results of operations for the three and twelve month periods ended December 31, 2002.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### UNITIL CORPORATION

(Registrant)

BY: /S/ Mark H. Collin

Mark H. Collin Chief Financial Officer

### CERTIFICATIONS

I, Robert G. Schoenberger, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Unitil Corporation;
- 2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors:

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6) The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

BY: /S/ Robert G. Schoenberger

Robert G. Schoenberger Chief Executive Officer

#### I, Mark H. Collin, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Unitil Corporation;
- Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors:

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6) The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 2, 2003

BY: /S/ Mark H. Collin

Mark H. Collin Chief Financial Officer

I, Laurence M. Brock, certify that:

- 1) I have reviewed this quarterly report on Form 10-Q of Unitil Corporation;
- 2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures

(as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and 5) the audit committee of registrant's board of directors:

> a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

The registrant's other certifying officers and I have indicated in this guarterly report whether there were significant changes in 6) internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 2, 2003

BY: /S/ Laurence M. Brock

Laurence M. Brock Controller, Unitil Service Corporation

#### EXHIBIT 11.

# UNITIL CORPORATION AND SUBSIDIARY COMPANIES

#### COMPUTATION OF EARNINGS PER AVERAGE COMMON SHARE OUTSTANDING (000's except for per share data) (UNAUDITED)

	Three Months Endec March 31,		
BASIC EARNINGS PER SHARE	2003	2002	
Net Income Less: Dividend Requirement on Preferred Stock	\$2,539 60	\$1,759 64	
Net Income Applicable to Common Stock	\$2,479	\$1,695	
Average Number of Common Shares Outstanding	4,744	4,744	
Basic Earnings Per Common Share	\$ 0.52	\$ 0.36	

	Three Months Ende March 31,		
DILUTED EARNINGS PER SHARE	2003	2002	
Net Income Less: Dividend Requirement on Preferred Stock	\$2,539	\$1,759	
	60	64	
Net Income Applicable to Common Stock	\$2,479	\$1,695	

Average Number of Common

Shares Outstanding	4,763	4,761
Diluted Earnings Per Common Share	\$ 0.52	\$ 0.36

For Immediate Release

Contact:	Mark H. Collin
	Phone: 603-773-6612
	Fax: 603-773-6605
	Email: collin@unitil.com

#### Unitil Reports First Quarter Earnings

Hampton, NH — May 1, 2003: Unitil Corporation (AMEX: UTL) (www.unitil.com) today announced earnings per common share of \$0.52 for the first quarter of 2003, an improvement of \$0.16 compared to the first quarter of 2002. This improved performance is primarily attributable to strong electric and gas sales, driven by weather and system growth, and higher electric and gas prices for utility distribution services. Net income Applicable to Common Shareholders was \$2.5 million for the first quarter of 2003 compared to \$1.7 million in the first quarter of 2002.

"We are pleased with our improved year over year financial results", said Robert G. Schoenberger, Unitil's Chairman and Chief Executive Officer. "Increased cash flow and earnings from our New Hampshire and Massachusetts distribution operations provide solid support for our continued investments in gas and electric distribution facilities to meet growing service requirements in our relatively high-growth communities."

Total electric kilowatt-hour (kWh) sales volume increased 12% in the first quarter of 2003 due to the colder winter heating season and customer growth. Total firm therm gas sales increased 29% in the first quarter of 2003, reflecting a colder winter heating season and an increase in the number of nonresidential customers. On average, heating degree-days were 30% above last winter and 10% above normal.

In total, electric revenues increased by \$14.9 million in the first quarter of 2003 to \$52.1 million compared to 2002 due to the increases in unit sales, new electric distribution service rates and an increase in wholesale commodity fuel prices. Gas revenues in total increased by \$5.5 million over the first quarter of 2002 to \$12.4 million, reflecting higher unit sales, new gas distribution service rates and increased gas commodity wholesale supply prices compared to the prior year. Both electric and gas supply costs are collected from customers through periodic cost recovery mechanisms, and therefore, changes in these costs do not affect the Company's net income.

Unitil is a public utility holding company with subsidiaries providing electric service in New Hampshire and electric and gas service in Massachusetts and energy services throughout the Northeast. Its subsidiaries include Unitil Energy Systems, Inc., Fitchburg Gas and Electric Light Company, Unitil Power Corp., Unitil Realty Corp., Unitil Service Corp. and its unregulated business segment Unitil Resources, Inc. Usource L.L.C. is a subsidiary of Unitil Resources, Inc.

This news release contains forward-looking statements, which are subject to the inherent uncertainties in predicting future results and conditions. Certain factors that could cause the actual results to differ materially from those projected in these forward-looking statements include, but are not limited to; variations in weather, changes in the regulatory environment, customers' preferences on energy sources, general economic conditions, increased competition and other uncertainties, all of which are difficult to predict, and many of which are beyond the control of the Company.

### Unitil Corporation

Selected Financial Information (Amounts In Thousands, except Shares and Per Share Data)

	Three Months Ended March 31,			
	 2003		2002	
Operating Revenues	\$ 64,807	\$	44,289	
Purchased Power & Gas	45,190		28,858	
Operation & Maintenance	7,334		5,898	
Depreciation, Amortization, Taxes & Other	 7,611		5,848	
Operating Income	4,672		3,685	
Interest Expense, Net	2,082		1,895	
Other Non-Operating Expenses	 51		31	
Net Income	2,539		1,759	
Preferred Dividends	 60		64	
Net Income Applicable to Common Shareholders	\$ 2,479	\$	1,695	

# Earnings per Common Share

Average Common Shares Outstanding	4,763,229	4,760,516
Earnings per Common Share	\$ 0.52	\$ 0.36

For more information, visit Unitil at www.unitil.com or call Mark Collin at 603-772-0775.