# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 5, 2010

# **UNITIL CORPORATION**

(Exact name of registrant as specified in its charter)

New Hampshire (State or other jurisdiction of incorporation) 1-8858 (Commission File Number) 02-0381573 (IRS Employer Identification No.)

6 Liberty Lane West, Hampton, New Hampshire (Address of principal executive offices)

03842-1720 (Zip Code)

Registrant's telephone number, including area code: (603) 772-0775

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Ш	Written communications pursuant to Rule 425 under the Securities Act (17 GFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition

On February 5, 2010, Unitil Corporation issued a press release announcing results of operations for the three and twelve month periods ended December 31, 2009. The press release and accompanying financial report are filed with this Current Report on Form 8-K as Exhibit 99.1.

# Item 9.01 Financial Statements and Exhibits

# (d) Exhibits

Number	<u>Exhibit</u>
99.1	Press release dated February 5, 2010.
99.2	Unaudited Unitil Corporation Consolidated Statements of Earnings for the years ended December 31, 2009 and 2008; unaudited Unitil Corporation condensed Consolidated Balance Sheets as of December 31, 2009 and 2008; and unaudited Unitil Corporation condensed Consolidated Statements of Cash Flows for the years ended December 31, 2009 and 2008.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

UNITIL CORPORATION

By: /s/ MARK H. COLLIN

Mark H. Collin

Senior Vice President, Chief Financial Officer and Treasurer

Date: February 5, 2010

# EXHIBIT INDEX

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	Consolidated Statements of Cash Flows for the years ended December 31, 2009 and 2008.

Exhibit

Number



Contact: Mark H. Collin

Phone: 603-773-6612 Fax: 603-773-6605 Email: collin@unitil.com

#### **Unitil Reports Year-End Earnings**

Hampton, NH – February 5, 2010: Unitil Corporation (NYSE: UTL) (<a href="www.unitil.com">www.unitil.com</a>) today announced Earnings Applicable to Common Shareholders of \$1.2 million, or \$0.11 per common share, for the fourth quarter of 2009 compared to \$3.2 million, or \$0.53 per common share, for the fourth quarter of 2008. The Company also reported earnings of \$9.9 million for the full year period of 2009, compared to \$9.6 million for 2008. Earnings per common share were \$1.03 for 2009, (\$0.62) per share lower than last year's earnings of \$1.65. The lower earnings per common share in the fourth quarter and full year period of 2009 primarily reflect higher expenses in 2009 associated with the devastating ice storm that struck New England in December 2008 and a significant non-recurring regulatory matter.

In 2009 the Company recognized professional fees of approximately \$3.0 million related to regulatory and legal matters concerning the Company's preparation and response to the devastating ice storm that struck the New England region on December 11 and 12, 2008. In the fourth quarter of 2009, the Company also recognized a non-recurring accounting charge for a regulatory order that required Fitchburg Gas and Electric Light Company, the Company's Massachusetts combination gas and electric operating utility, to refund \$4.9 million of natural gas supply costs, including carrying charges. Excluding these one-time charges, the Company's Earnings Applicable to Common Shareholders was \$5.1 million, or \$0.47 per common share, for the fourth quarter of 2009 and \$15.1 million, or \$1.57 per share, for the full year ended December 31, 2009.

"We had a challenging year in 2009 due to the economy and some extraordinary regulatory issues," said Bob Schoenberger, Unitil Chairman and CEO. "Our earnings before the one-time charges for regulatory matters reflect the value of our recent acquisition of Northern Utilities and Granite State, which was accretive to our 2009 earnings. Looking forward we are focused on realizing the long-term earnings power of our assets as the economy recovers and we complete our regulatory agenda."

Natural gas sales margin increased \$35.1 million in 2009 compared to 2008, reflecting the contribution to natural gas sales by Northern Utilities and Granite State. Natural gas sales margin also includes the unfavorable effect of a refund of \$4.9 million of natural gas supply costs recorded in the fourth quarter of 2009. Electric sales margin increased \$0.4 million in 2009 compared to 2008, reflecting higher electric rates offset by lower sales. Total electric kilowatt-hour (kWh) sales decreased 4.5% in 2009 compared to 2008, reflecting lower average usage by customers due to the continued economic slowdown and milder summer weather in 2009. Average summer temperatures in the Company's electric service territories, as measured by cooling degree days, were 31% cooler in 2009 compared to the same period in 2008 and were 26% cooler than normal.

The Company's non-regulated energy brokering and advisory services business, Usource™, achieved sales margins of \$4.3 million in 2009, and contributed \$1.6 million to consolidated Earnings, or \$0.16 per share for the year compared to earnings of \$0.3 million, or \$0.06 per share in 2008.

Selected Financial Data for 2009 is presented in the following table:

#### **Unitil Corporation – Condensed Financial Data**

(Millions, except Per Share data)

	(unaudited) Three Months Ended December 31,			Twelve Months Ended December 31,		
	2009	2008	Change	2009	2008	Change
Gas Therm Sales: (a)						.==
Residential	7.6	5.6	35.7%	36.7	13.3	175.9%
Commercial/Industrial	35.9	20.0	79.5%	142.0	33.9	318.9%
Total	43.5	25.6	69.9%	178.7	47.2	278.6%
Electric kWh Sales:						
Residential	152.1	154.0	(1.2%)	645.9	660.2	(2.2%)
Commercial/Industrial	234.6	241.2	(2.7%)	972.9	1,035.7	(6.1%)
Total	386.7	395.2	(2.2%)	1,618.8	1,695.9	(4.5%)
(a) Gas Therm Sales include Northern Utilities, Inc., acquired on December 1, 2008.						
Gas Revenues	\$ 41.8	\$ 31.6	\$ 10.2	\$ 152.8	\$ 56.9	\$ 95.9
Purchased Gas	29.6	22.1	7.5	98.3	37.5	60.8
Gas Sales Margin	12.2	9.5	2.7	54.5	19.4	35.1
Electric Revenues	46.6	55.3	(8.7)	209.9	227.5	(17.6)
Purchased Electricity	33.1	42.3	(9.2)	154.7	172.7	(18.0)
Electric Sales Margin	13.5	13.0	0.5	55.2	54.8	0.4
Usource™ Sales Margin	1.1	0.9	0.2	4.3	3.8	0.5
Total Sales Margin:	26.8	23.4	3.4	114.0	78.0	36.0
Operation & Maintenance Expenses	10.3	8.8	1.5	44.7	27.5	17.2
Depreciation, Amortization, Taxes & Other	12.0	8.2	3.8	43.6	30.4	13.2
Interest Expense, Net	3.3	3.2	0.1	15.8	10.5	5.3
Earnings Applicable to Common Shareholders:	\$ 1.2	\$ 3.2	\$ (2.0)	\$ 9.9	\$ 9.6	\$ 0.3
Earnings Per Share	\$ 0.11	\$ 0.53	\$(0.42)	\$ 1.03	\$ 1.65	\$ (0.62)

Total Operation & Maintenance (O&M) expenses increased \$17.2 million in 2009 compared to 2008. The inclusion of Northern Utilities and Granite State for the full year in 2009 accounted for \$8.8 million of the increase. In addition, higher compensation and retiree and employee benefit expenses of \$2.2 million and net other utility operating costs of \$0.4 million contributed to the increase in O&M expenses year over year. As discussed above, in 2009 the Company expensed professional fees of approximately \$3.0 million related to regulatory and legal matters concerning the December 2008 ice storm. In addition, the Company received regulatory approvals to defer storm restoration costs for the repair of its electric system damaged during the ice storm and has accrued and deferred approximately \$14.6 million of costs that it will seek recovery of in its next rate cases. The increase in O&M expenses in 2009 over 2008 also reflects lower O&M recorded in 2008 due to the receipt of a \$2.8 million insurance settlement in that year.

Depreciation, Amortization, Taxes and Other expenses increased \$13.2 million in 2009 compared to 2008. The increase is largely due to the inclusion of Northern Utilities and Granite State for the full year in 2009, higher depreciation on normal utility plant additions and higher income taxes on higher pre-tax earnings in 2009.

Interest Expense, Net increased \$5.3 million in 2009 compared to 2008. The increase is primarily due to the issuance of \$90 million of long-term notes issued by Northern Utilities and Granite State in December 2008 to partially finance the acquisition and higher average borrowings during 2009, partially offset by increases in interest income on regulatory assets and Allowance for Funds Used During Construction (AFUDC) in 2009.

At its January 2010 meeting, the Unitil Board of Directors declared the regular quarterly dividend on the Company's common stock of \$0.345 per share. Unitil paid common dividends of \$1.38 in 2009.

Between December 2008 and June 2009, the Company sold 4,970,000 shares of its common stock at a price of \$20.00 per share in registered public offerings. The Company used the net proceeds of \$93.1 million from these offerings to complete the financing of the acquisition of Northern Utilities and Granite State and for capital contributions to Unitil's other distribution utilities and other corporate purposes. Overall, the results of operations and net income are reflected over a higher number of average shares outstanding year over year.

As a result of the acquisitions of Northern Utilities and Granite State, consolidated results for the Company in the current period may not be directly comparable to prior period results until such time as the acquisitions are fully reflected in both reporting periods. In particular, the Company's results will reflect the seasonal nature of the natural gas business. Accordingly, the Company expects that results of operations will be positively affected during the first and fourth quarters, when sales of natural gas are typically higher, and negatively affected during the second and third quarters, when gas operating and maintenance expenses usually exceed sales margins in the period.

#### About Unitil

Unitil Corporation is a public utility holding company headquartered in Hampton, New Hampshire. Unitil's principal business is the local distribution of electricity and natural gas in the states of New Hampshire, Massachusetts and Maine. Unitil is the parent company of three distribution utilities: (i) Unitil Energy Systems, Inc., which provides electric service in the southeastern seacoast and state capital regions of New Hampshire; (ii) Fitchburg Gas and Electric Light Company, which provides both electric and natural gas service in the greater Fitchburg area of north central Massachusetts; and (iii) Northern Utilities, Inc., which provides natural gas service in southeastern New Hampshire and portions of southern and central Maine. In addition, Unitil is the parent company of Granite State Gas Transmission, Inc., an interstate natural gas transmission pipeline in New Hampshire and Maine. Together, Unitil's operating utilities serve approximately 100,500 electric customers and 70,000, natural gas customers. Unitil's non-regulated business, Usource<sup>TM</sup>, also provides energy brokering and advisory services to large commercial and industrial customers in the northeastern United States.

This press release contains forward-looking statements, which are subject to the inherent uncertainties in predicting future results and conditions. All statements, other than statements of historical fact, are forward-looking statements. Certain factors that could cause the actual results to differ materially from those projected in these forward-looking statements include, but are not limited to the following: variations in weather; changes in the regulatory environment; customers' preferences on energy sources; general economic conditions; increased competition; fluctuations in supply, demand, transmission capacity and prices for energy commodities; and other uncertainties, all of which are difficult to predict, and many of which are beyond the control of Unitil Corporation.

For more information, visit Unitil at www.unitil.com or call Mark Collin at 603-773-6612.

# **UNITIL CORPORATION**

# CONSOLIDATED STATEMENTS OF EARNINGS

(Millions, except common shares and per share data) (Unaudited)

Year Ended December 31,	2009	2008
Operating Revenues:		
Gas	\$152.8	\$ 56.9
Electric	209.9	227.5
Other	4.3	3.8
Total Operating Revenues	367.0	288.2
Operating Expenses:		
Purchased Gas	96.4	37.3
Purchased Electricity	151.6	170.1
Operation and Maintenance	44.7	27.5
Conservation & Load Management	5.0	2.8
Depreciation and Amortization	27.4	19.1
Provisions for Taxes:		
Local Property and Other	10.6	6.5
Federal and State Income	5.2	4.4
Total Operating Expenses	340.9	267.7
Operating Income		20.5
Other Non-Operating Expenses	0.3	0.3
Income Before Interest Expense		20.2
Interest Expense, net	15.8	10.5
Net Income	10.0	9.7
Less Dividends on Preferred Stock	0.1	0.1
Earnings Applicable to Common Shareholders	<b>\$ 9.9</b>	\$ 9.6
Average Common Shares Outstanding (000's)—Basic	9,647	5,830
Average Common Shares Outstanding (000's)—Diluted 9,647		5,830
Earnings per Common Share—Basic and Diluted	\$ 1.03	\$ 1.65

(The data contained in this report is preliminary and is unaudited.)

# **UNITIL CORPORATION**

December 31,

CONSOLIDATED BALANCE SHEETS (Condensed) (Millions) (Unaudited)

ASSETS		
Net Utility Plant	\$449.7	\$422.8
Current Assets:		
Cash	7.7	11.5
Other Current Assets	99.1	136.8
Total Current Assets	106.8	148.3
Noncurrent Assets	168.7	162.1
TOTAL ASSETS	\$725.2	\$733.2
CAPITALIZATION AND LIABILITIES		
Capitalization:		
Common Stock Equity	\$193.1	\$139.5
Preferred Stock	2.0	2.0
Long-Term Debt, Less Current Portion	248.9	249.3
Total Capitalization	444.0	390.8
Current Liabilities:		
Short-Term Debt	64.5	74.1
Other Current Liabilities	65.2	112.5
Total Current Liabilities	129.7	186.6
Noncurrent Liabilities		155.8
TOTAL CAPITALIZATION AND LIABILITIES	\$725.2	\$733.2

2009

(The data contained in this report is preliminary and is unaudited.)

# **UNITIL CORPORATION**

CONSOLIDATED STATEMENTS OF CASH FLOWS (Condensed) (Millions) (Unaudited)

Year Ended December 31,	2009	2008
Cash Provided by Operating Activities	\$ 50.9	\$ 47.3
Cash (Used In) Investing Activities:		· <u> </u>
Property, Plant and Equipment Additions	(58.7)	(28.3)
Acquisitions, net	(6.9)	(209.9)
Cash (Used In) Investing Activities	(65.6)	(238.2)
Cash Provided by Financing Activities	10.9	197.8
Net Increase (Decrease) in Cash	(3.8)	6.9
Cash at Beginning of Year	11.5	4.6
Cash at End of Year	\$ 7.7	\$ 11.5
	11.5 \$ 7.7	

(The data contained in this report is preliminary and is unaudited.)